

VOLKSWAGEN

AKTIENGESELLSCHAFT



Driving ideas.

JAHRESPRESSEKONFERENZ & INVESTORENKONFERENZ 2009

ANNUAL MEDIA CONFERENCE & INVESTOR CONFERENCE

Key Figures

	January-December		Change y-o-y	
	2007	2008	absolute	in %
Volkswagen Group:				
Sales revenue (€ million)	108,897	113,808	4,911	+ 4.5
Deliveries to customers ('000 units)*	6,190	6,257	67	+ 1.1
Operating profit (€ million)	6,151	6,333	182	+ 3.0

* incl. Scania from July 22, 2008 to December 31, 2008

Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	in %
Volkswagen Group*:		
Europe/Remaining markets	3,705,100	- 1.5
of which Western Europe	2,989,000	- 3.9
of which Germany	1,060,300	+ 0.5
North America	503,100	- 5.2
South America/South Africa	876,800	+ 3.7
Asia-Pacific (excl. China)	148,200	+ 4.3
China	1,024,200	+ 12.5
Total worldwide	6,257,400	+ 1.1
Global market (passenger cars)	56 million	- 5.8

* incl. Scania from July 22, 2008 to December 31, 2008

Deliveries to Customers by Brand

	January-December	Change y-o-y
Vehicles	2008	in %
Volkswagen Group:		
Volkswagen Passenger Cars	3,667,600	+ 0.1
Audi	1,003,500	+ 4.1
Škoda	674,600	+ 7.1
SEAT	368,100	- 14.6
Bentley	7,600	- 24.1
Lamborghini	2,400	+ 1.0
Volkswagen Commercial Vehicles	503,100	+ 2.9
Scania*	30,500	x
Total worldwide	6,257,400	+ 1.1
Global market (passenger cars)	56 million	- 5.8

* from July 22, 2008 to December 31, 2008

Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	<i>in %</i>
Volkswagen Passenger Cars:		
Europe/Remaining markets	1,642,900	- 3.1
North America	375,300	- 4.5
South America/South Africa	719,500	+ 1.5
Asia-Pacific (excl. China)	85,900	- 3.6
China	844,000	+ 8.6
Total worldwide	3,667,600	+ 0.1

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Volkswagen Golf



Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	in %
Audi:		
Europe/Remaining markets	727,000	+ 3.5
North America	102,300	- 4.1
South America/South Africa	19,100	- 9.7
Asia-Pacific (excl. China)	35,500	+ 10.4
China	119,600	+ 17.3
Total worldwide	1,003,500	+ 4.1

Audi Q5



Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	in %
Škoda:		
Europe/Remaining markets	595,300	+ 1.5
of which Central and Eastern Europe	254,700	+ 7.2
South America	2,600	- 18.1
Asia-Pacific (excl. China)	17,400	+ 34.0
China	59,300	+ 117.0
Total worldwide	674,600	+ 7.1

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Škoda Superb



Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	in %
SEAT:		
Europe/Remaining markets	350,800	- 14.3
North America	13,100	- 20.9
South America/South Africa	4,200	- 18.3
Total worldwide	368,100	- 14.6

SEAT Ibiza



Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	in %
Bentley:		
Europe/Remaining markets	3,700	- 22.3
North America	2,900	- 31.8
Asia-Pacific	1,000	- 1.3
Total worldwide	7,600	- 24.1

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Bentley Brooklands



Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	<i>in %</i>
Lamborghini:		
Europe/Remaining markets	1,150	+ 11.0
North America	800	- 18.8
South America/South Africa	50	- 26.3
Asia-Pacific	400	+ 34.1
Total worldwide	2,400	+ 1.0

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Lamborghini Gallardo LP 560-4



Deliveries to Customers by Market

	January-December	Change y-o-y
Vehicles	2008	<i>in %</i>
Volkswagen Commercial Vehicles:		
Europe/Remaining markets	362,200	- 0.1
North America	8,600	- 5.6
South America/South Africa	125,100	+ 16.7
Asia-Pacific (excl. China)	6,700	- 0.8
China	500	- 83.9
Total worldwide	503,100	+ 2.9

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Volkswagen Caddy BlueMotion



Deliveries to Customers by Market

	July 22 - Dec. 31, 2008	Change y-o-y
Vehicles	2008	in %
Scania:		
Europe/Remaining markets	22,100	x
North America	200	x
South America/South Africa	6,200	x
Asia-Pacific (excl. China)	1,800	x
China	200	x
Total worldwide	30,500	x

Scania R 480 4x2 Topline



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