

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 1, 2013

**Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code **(972) 444-1000**

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(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition  
Item 7.01 Regulation FD Disclosure

The following information is furnished pursuant to both Item 2.02 and Item 7.01.

The Registrant hereby furnishes the information set forth in its News Release, dated February 1, 2013, announcing fourth quarter 2012 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 4Q12 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: February 1, 2013

By: /s/ Patrick T. Mulva

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Name: Patrick T. Mulva  
Title: Vice President, Controller and  
Principal Accounting Officer

## INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated February 1, 2013, announcing fourth quarter 2012 results.
99.2	4Q12 Investor Relations Data Summary.

*News Release***Exxon Mobil Corporation**

5959 Las Colinas Boulevard  
 Irving, TX 75039  
 972 444 1107 Telephone  
 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE  
 FRIDAY, FEBRUARY 1, 2013

**EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED  
 FOURTH QUARTER 2012 RESULTS**

	<u>Fourth Quarter</u>			<u>Twelve Months</u>		
	<u>2012</u>	<u>2011</u>	<u>%</u>	<u>2012</u>	<u>2011</u>	<u>%</u>
<b><u>Earnings Excluding Special Items</u></b> <sup>1</sup>						
\$ Millions	<b>9,950</b>	9,400	6	<b>44,880</b>	41,060	9
\$ Per Common Share Assuming Dilution	<b>2.20</b>	1.97	12	<b>9.70</b>	8.42	15
<b><u>Special Items</u></b>						
\$ Millions	<b>0</b>	0		<b>0</b>	0	
<b><u>Earnings</u></b>						
\$ Millions	<b>9,950</b>	9,400	6	<b>44,880</b>	41,060	9
\$ Per Common Share Assuming Dilution	<b>2.20</b>	1.97	12	<b>9.70</b>	8.42	15
Capital and Exploration Expenditures - \$ Millions	<b>12,443</b>	10,019	24	<b>39,799</b>	36,766	8

<sup>1</sup> See page 8 for a reference to earnings

**EXXONMOBIL'S CHAIRMAN REX W. TILLERSON COMMENTED:**

**“Energy is fundamental to economic growth and improved living standards. ExxonMobil’s strong financial performance enables continued investment in new energy supplies, which creates jobs and supports economic expansion.**

**Fourth quarter 2012 earnings were over \$9.9 billion, up 6% from the fourth quarter of 2011. Full year 2012 earnings were \$44.9 billion, up 9% from 2011, with record earnings per share of \$9.70.**

**Capital and exploration expenditures were a record \$39.8 billion in 2012 as we continue pursuing opportunities to find and produce new supplies of oil and natural gas to meet global demand for energy.**

**In 2012, the Corporation distributed over \$30 billion to shareholders through dividends and share purchases to reduce shares outstanding.”**

#### **FOURTH QUARTER HIGHLIGHTS**

- Earnings of \$9,950 million increased \$550 million or 6% from the fourth quarter of 2011.
- Earnings per share (assuming dilution) were \$2.20, an increase of 12% from the fourth quarter of 2011.
- Gains from asset sales in the fourth quarter of 2012 were nearly \$600 million, down \$800 million from the prior year.
- LIFO inventory gains were over \$300 million for the fourth quarter of 2012, similar to the 2011 level.
- Capital and exploration expenditures were \$12.4 billion, up 24% from the fourth quarter of 2011.
- Oil-equivalent production decreased 5% from the fourth quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production decreased 2%.
- Cash flow from operations and asset sales was \$14.0 billion, including proceeds associated with asset sales of \$0.8 billion.
- Share purchases to reduce shares outstanding were \$5 billion.
- Dividends per share of \$0.57 increased 21% compared to the fourth quarter of 2011.
- ExxonMobil commenced start-up operations at one of the world's largest ethylene steam crackers, the centerpiece of the company's multi-billion dollar expansion at its Singapore petrochemical complex. Powered by a new 220-megawatt cogeneration plant, the expansion adds 2.6 million tonnes per year of new finished product capacity.
- As announced on January 4, 2013, ExxonMobil will develop the Hebron oil field offshore the Canadian province of Newfoundland and Labrador using a gravity-based structure that will recover more than 700 million barrels of oil, an increase versus earlier estimates. Capital cost for the project, which is expected to begin oil production around the end of 2017, is estimated at \$14 billion. The platform is being designed for daily production of 150,000 barrels of oil.

## **Fourth Quarter 2012 vs. Fourth Quarter 2011**

Upstream earnings were \$7,762 million in the fourth quarter of 2012, down \$1,067 million from the fourth quarter of 2011. Lower liquids realizations, partially offset by improved natural gas realizations, decreased earnings by \$70 million. Production volume and mix effects reduced earnings by \$400 million. All other items, including over \$500 million of lower gains from asset sales, decreased earnings by a net \$600 million.

On an oil-equivalent basis, production decreased 5.2% from the fourth quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production decreased 2.1%.

Liquids production totaled 2,203 kbd (thousands of barrels per day), down 47 kbd from the fourth quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was down 1.4%, as field decline was partially offset by project ramp-up in West Africa and lower downtime.

Fourth quarter natural gas production was 12,541 mcf (millions of cubic feet per day), down 1,136 mcf from 2011. Excluding the impacts of entitlement volumes and divestments, natural gas production was down 2.8%, as field decline was partially offset by higher demand and lower downtime.

Earnings from U.S. Upstream operations were \$1,604 million, \$420 million higher than the fourth quarter of 2011. Non-U.S. Upstream earnings were \$6,158 million, down \$1,487 million from the prior year.

Downstream earnings were \$1,768 million, up \$1,343 million from the fourth quarter of 2011. Stronger refining-driven margins increased earnings by \$1.2 billion, while volume and mix effects contributed an additional \$80 million. All other items increased earnings by about \$80 million. Petroleum product sales of 6,108 kbd were 385 kbd lower than last year's fourth quarter due mainly to the Japan restructuring and divestments.

Earnings from the U.S. Downstream were \$697 million, up \$667 million from the fourth quarter of 2011. Non-U.S. Downstream earnings of \$1,071 million were \$676 million higher than last year.

Chemical earnings of \$958 million were \$415 million higher than the fourth quarter of 2011. Higher margins, mainly commodities, increased earnings by \$330 million. All other items increased earnings by \$90 million. Fourth quarter prime product sales of 5,901 kt (thousands of metric tons) were 370 kt lower than last year's fourth quarter due mainly to the Japan restructuring.

Corporate and financing expenses were \$538 million for the fourth quarter of 2012, up \$141 million from the fourth quarter of 2011, due mainly to tax impacts.

During the fourth quarter of 2012, Exxon Mobil Corporation purchased 59 million shares of its common stock for the treasury at a gross cost of \$5.3 billion. These purchases included \$5.0 billion to reduce the number of shares outstanding, with the balance used to acquire shares in conjunction with the company's benefit plans and programs. Share purchases to reduce shares outstanding are currently anticipated to equal \$5 billion in the first quarter of 2013. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.



## **Full Year 2012 vs. Full Year 2011**

Earnings of \$44,880 million increased \$3,820 million from 2011. Earnings per share increased 15% to \$9.70.

### **FULL YEAR HIGHLIGHTS**

- Earnings were \$44,880 million, up 9%.
- Earnings include \$9.9 billion of divestment and restructuring gains, mainly Japan of \$6.5 billion.
- Earnings per share increased 15% to \$9.70.
- Oil-equivalent production was down 6% from 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was down 2%.
- Cash flow from operations and asset sales was \$63.8 billion, including proceeds associated with asset sales of \$7.7 billion.
- The Corporation distributed over \$30 billion to shareholders in 2012 through dividends and share purchases to reduce shares outstanding.
- Capital and exploration expenditures were a record \$39.8 billion.
- The Corporation participated in three major liquids project start-ups in West Africa in 2012 with capacity of 350 thousand gross barrels of oil per day.

Upstream earnings were \$29,895 million, down \$4,544 million from 2011. Lower liquids realizations, partly offset by improved natural gas realizations, decreased earnings by about \$100 million. Production volume and mix effects decreased earnings by \$2.3 billion. All other items, including higher operating expenses, unfavorable tax items, lower gains on asset sales, and unfavorable foreign exchange effects, reduced earnings by \$2.1 billion.

On an oil-equivalent basis, production was down 5.9% compared to 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was down 1.7%.

Liquids production of 2,185 kbd decreased 127 kdb from 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was

down 1.6%, as field decline was partly offset by project ramp-up in West Africa and lower downtime.

Natural gas production of 12,322 mcf/d decreased 840 mcf/d from 2011. Excluding the impacts of entitlement volumes and divestments, natural gas production was down 1.9%, as field decline was partially offset by higher demand and lower downtime.

Earnings from U.S. Upstream operations for 2012 were \$3,925 million, down \$1,171 million from 2011. Earnings outside the U.S. were \$25,970 million, down \$3,373 million.

Downstream earnings of \$13,190 million increased \$8,731 million from 2011. Stronger refining-driven margins increased earnings by \$2.6 billion, while volume and mix effects increased earnings by about \$200 million. All other items increased earnings by \$5.9 billion due primarily to the \$5.3 billion gain associated with the Japan restructuring and other divestment gains. Petroleum product sales of 6,174 kbd decreased 239 kbd from 2011 due mainly to the Japan restructuring and divestments.

U.S. Downstream earnings were \$3,575 million, up \$1,307 million from 2011. Non-U.S. Downstream earnings were \$9,615 million, an increase of \$7,424 million from last year.

Chemical earnings of \$3,898 million were \$485 million lower than 2011. Margins decreased earnings by \$440 million, while volume effects lowered earnings by \$100 million. All other items increased earnings by \$50 million, as a \$630 million gain associated with the Japan restructuring and favorable tax impacts were mostly offset by unfavorable foreign exchange effects and higher operating expenses. Prime product sales of 24,157 kt were down 849 kt from 2011.

Corporate and financing expenses were \$2,103 million, down \$118 million from 2011.

Gross share purchases for 2012 were \$21.1 billion, reducing shares outstanding by 244 million shares.

Estimates of key financial and operating data follow.

**ExxonMobil will discuss financial and operating results and other matters on a webcast at 8:30 a.m. Central time on February 1, 2013. To listen to the event live or in archive, go to our website at [exxonmobil.com](http://exxonmobil.com).**

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Cautionary statement

*Statements relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans, costs, timing, and capacities; capital and exploration expenditures; resource recoveries; and share purchase levels, could differ materially due to factors including: changes in oil or gas prices or other market or economic conditions affecting the oil and gas industry, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the outcome of commercial negotiations; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2011 Form 10-K. We assume no duty to update these statements as of any future date.*

### Frequently used terms

*Consistent with previous practice, this press release includes both earnings excluding special items and earnings per share excluding special items. Both are non-GAAP financial measures and are included to help facilitate comparisons of base business performance across periods. Reconciliation to net income attributable to ExxonMobil is shown in Attachment II. The release also includes cash flow from operations and asset sales. Because of the regular nature of our asset management and divestment program, we believe it is useful for investors to consider proceeds associated with the sales of subsidiaries, property, plant and equipment, and sales and returns of investments together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. References in this release to barrels of oil include amounts that are not yet classified as proved reserves under SEC definitions but that we believe will ultimately be produced. Further information on ExxonMobil's frequently used financial and operating measures and other terms is contained under the heading "Frequently Used Terms" available through the "Investors" section of our website at [exxonmobil.com](http://exxonmobil.com).*

*The term "project" as used in this release does not necessarily have the same meaning as under SEC Rule 13q-1 relating to government payment reporting. For example, a single project for purposes of the rule may encompass numerous properties, agreements, investments, developments, phases, work efforts, activities and components, each of which we may also informally describe as a "project".*

### Reference to Earnings

*References to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the income statement. Unless otherwise indicated, references to earnings, special items, earnings excluding special items, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.*

**EXXON MOBIL CORPORATION**  
**FOURTH QUARTER 2012**  
(millions of dollars, unless noted)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
<b>Earnings / Earnings Per Share</b>				
Total revenues and other income	<b>115,173</b>	121,609	<b>482,295</b>	486,429
Total costs and other deductions	<b>97,473</b>	104,568	<b>403,569</b>	413,172
Income before income taxes	<b>17,700</b>	17,041	<b>78,726</b>	73,257
Income taxes	<b>7,398</b>	7,317	<b>31,045</b>	31,051
Net income including noncontrolling interests	<b>10,302</b>	9,724	<b>47,681</b>	42,206
Net income attributable to noncontrolling interests	<b>352</b>	324	<b>2,801</b>	1,146
Net income attributable to ExxonMobil (U.S. GAAP)	<b>9,950</b>	9,400	<b>44,880</b>	41,060
Earnings per common share (dollars)	<b>2.20</b>	1.97	<b>9.70</b>	8.43
Earnings per common share - assuming dilution (dollars)	<b>2.20</b>	1.97	<b>9.70</b>	8.42
<b>Other Financial Data</b>				
Dividends on common stock				
Total	<b>2,592</b>	2,247	<b>10,092</b>	9,020
Per common share (dollars)	<b>0.57</b>	0.47	<b>2.18</b>	1.85
Millions of common shares outstanding				
At December 31			<b>4,502</b>	4,734
Average - assuming dilution	<b>4,541</b>	4,775	<b>4,628</b>	4,875
ExxonMobil share of equity at December 31			<b>165,863</b>	154,396
ExxonMobil share of capital employed at December 31			<b>182,781</b>	175,406
Income taxes	<b>7,398</b>	7,317	<b>31,045</b>	31,051
Sales-based taxes	<b>7,752</b>	8,490	<b>32,409</b>	33,503
All other taxes	<b>8,966</b>	10,969	<b>38,857</b>	43,544
Total taxes	<b>24,116</b>	26,776	<b>102,311</b>	108,098
ExxonMobil share of income taxes of equity companies	<b>1,360</b>	1,296	<b>5,859</b>	5,603

<b>EXXON MOBIL CORPORATION</b>				
<b><u>FOURTH QUARTER 2012</u></b>				
(millions of dollars)				
	<b><u>Fourth Quarter</u></b>		<b><u>Twelve Months</u></b>	
	<b><u>2012</u></b>	<b><u>2011</u></b>	<b><u>2012</u></b>	<b><u>2011</u></b>
<b>Earnings (U.S. GAAP)</b>				
Upstream				
United States	<b>1,604</b>	1,184	<b>3,925</b>	5,096
Non-U.S.	<b>6,158</b>	7,645	<b>25,970</b>	29,343
Downstream				
United States	<b>697</b>	30	<b>3,575</b>	2,268
Non-U.S.	<b>1,071</b>	395	<b>9,615</b>	2,191
Chemical				
United States	<b>728</b>	383	<b>2,220</b>	2,215
Non-U.S.	<b>230</b>	160	<b>1,678</b>	2,168
Corporate and financing	<b>(538)</b>	(397)	<b>(2,103)</b>	(2,221)
Net income attributable to ExxonMobil	<b>9,950</b>	9,400	<b>44,880</b>	41,060
<b>Special Items</b>				
Upstream				
United States	<b>0</b>	0	<b>0</b>	0
Non-U.S.	<b>0</b>	0	<b>0</b>	0
Downstream				
United States	<b>0</b>	0	<b>0</b>	0
Non-U.S.	<b>0</b>	0	<b>0</b>	0
Chemical				
United States	<b>0</b>	0	<b>0</b>	0
Non-U.S.	<b>0</b>	0	<b>0</b>	0
Corporate and financing	<b>0</b>	0	<b>0</b>	0
Corporate total	<b>0</b>	0	<b>0</b>	0
<b>Earnings Excluding Special Items</b>				
Upstream				
United States	<b>1,604</b>	1,184	<b>3,925</b>	5,096
Non-U.S.	<b>6,158</b>	7,645	<b>25,970</b>	29,343
Downstream				
United States	<b>697</b>	30	<b>3,575</b>	2,268
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Corporate and financing	<b>(538)</b>	(397)	<b>(2,103)</b>	(2,221)
Corporate total	<b>9,950</b>	9,400	<b>44,880</b>	41,060
<b>Cash flow from operations and asset sales (billions of dollars)</b>				
Net cash provided by operating activities (U.S. GAAP)	<b>13.2</b>	10.7	<b>56.1</b>	55.4
Proceeds associated with asset sales	<b>0.8</b>	6.9	<b>7.7</b>	11.1
Cash flow from operations and asset sales	<b>14.0</b>	17.6	<b>63.8</b>	66.5

**EXXON MOBIL CORPORATION**  
**FOURTH QUARTER 2012**

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Net production of crude oil and natural gas liquids, thousands of barrels daily (kbd)				
United States	<b>430</b>	432	<b>418</b>	423
Canada/South America	<b>268</b>	247	<b>251</b>	252
Europe	<b>205</b>	257	<b>207</b>	270
Africa	<b>479</b>	468	<b>487</b>	508
Asia	<b>776</b>	800	<b>772</b>	808
Australia/Oceania	<b>45</b>	46	<b>50</b>	51
Worldwide	<b>2,203</b>	2,250	<b>2,185</b>	2,312
Natural gas production available for sale, millions of cubic feet daily (mcf)				
United States	<b>3,747</b>	4,005	<b>3,822</b>	3,917
Canada/South America	<b>346</b>	400	<b>362</b>	412
Europe	<b>3,627</b>	3,866	<b>3,220</b>	3,448
Africa	<b>15</b>	8	<b>17</b>	7
Asia	<b>4,477</b>	5,103	<b>4,538</b>	5,047
Australia/Oceania	<b>329</b>	295	<b>363</b>	331
Worldwide	<b>12,541</b>	13,677	<b>12,322</b>	13,162
Oil-equivalent production (koebd) <sup>1</sup>	<b>4,293</b>	4,530	<b>4,239</b>	4,506

<sup>1</sup> Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

**EXXON MOBIL CORPORATION**  
**FOURTH QUARTER 2012**

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
Refinery throughput (kbd)				
United States	<b>1,856</b>	1,839	<b>1,816</b>	1,784
Canada	<b>468</b>	433	<b>435</b>	430
Europe	<b>1,499</b>	1,526	<b>1,504</b>	1,528
Asia Pacific	<b>823</b>	1,157	<b>998</b>	1,180
Other	<b>191</b>	295	<b>261</b>	292
Worldwide	<b>4,837</b>	5,250	<b>5,014</b>	5,214
Petroleum product sales (kbd)				
United States	<b>2,737</b>	2,579	<b>2,569</b>	2,530
Canada	<b>470</b>	463	<b>453</b>	455
Europe	<b>1,537</b>	1,592	<b>1,571</b>	1,596
Asia Pacific	<b>896</b>	1,221	<b>1,016</b>	1,204
Other	<b>468</b>	638	<b>565</b>	628
Worldwide	<b>6,108</b>	6,493	<b>6,174</b>	6,413
Gasolines, naphthas	<b>2,500</b>	2,626	<b>2,489</b>	2,541
Heating oils, kerosene, diesel	<b>1,881</b>	2,080	<b>1,947</b>	2,019
Aviation fuels	<b>487</b>	492	<b>473</b>	492
Heavy fuels	<b>499</b>	568	<b>515</b>	588
Specialty products	<b>741</b>	727	<b>750</b>	773
Worldwide	<b>6,108</b>	6,493	<b>6,174</b>	6,413
Chemical prime product sales, thousands of metric tons (kt)				
United States	<b>2,378</b>	2,392	<b>9,381</b>	9,250
Non-U.S.	<b>3,523</b>	3,879	<b>14,776</b>	15,756
Worldwide	<b>5,901</b>	6,271	<b>24,157</b>	25,006



**EXXON MOBIL CORPORATION**  
**FOURTH QUARTER 2012**  
(millions of dollars)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
<b>Capital and Exploration Expenditures</b>				
Upstream				
United States	<b>4,036</b>	2,414	<b>11,080</b>	10,741
Non-U.S.	<b>7,328</b>	6,589	<b>25,004</b>	22,350
Total	<b>11,364</b>	9,003	<b>36,084</b>	33,091
Downstream				
United States	<b>192</b>	152	<b>634</b>	518
Non-U.S.	<b>479</b>	493	<b>1,628</b>	1,602
Total	<b>671</b>	645	<b>2,262</b>	2,120
Chemical				
United States	<b>129</b>	93	<b>408</b>	290
Non-U.S.	<b>258</b>	235	<b>1,010</b>	1,160
Total	<b>387</b>	328	<b>1,418</b>	1,450
Other	<b>21</b>	43	<b>35</b>	105
Worldwide	<b>12,443</b>	10,019	<b>39,799</b>	36,766
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	<b>101</b>	88	<b>392</b>	268
Non-U.S.	<b>349</b>	332	<b>1,441</b>	1,802
Equity companies - ExxonMobil share				
United States	<b>6</b>	3	<b>9</b>	10
Non-U.S.	<b>2</b>	9	<b>17</b>	13
Worldwide	<b>458</b>	432	<b>1,859</b>	2,093

**EXXON MOBIL CORPORATION**  
**EARNINGS**

	<u>\$ Millions</u>	<u>\$ Per Common Share</u> <sup>1</sup>
<b><u>2008</u></b>		
First Quarter	10,890	2.03
Second Quarter	11,680	2.24
Third Quarter	14,830	2.86
Fourth Quarter	7,820	1.55
Year	45,220	8.70
<b><u>2009</u></b>		
First Quarter	4,550	0.92
Second Quarter	3,950	0.82
Third Quarter	4,730	0.98
Fourth Quarter	6,050	1.27
Year	19,280	3.99
<b><u>2010</u></b>		
First Quarter	6,300	1.33
Second Quarter	7,560	1.61
Third Quarter	7,350	1.44
Fourth Quarter	9,250	1.86
Year	30,460	6.24
<b><u>2011</u></b>		
First Quarter	10,650	2.14
Second Quarter	10,680	2.19
Third Quarter	10,330	2.13
Fourth Quarter	9,400	1.97
Year	41,060	8.43
<b><u>2012</u></b>		
First Quarter	9,450	2.00
Second Quarter	15,910	3.41
Third Quarter	9,570	2.09
Fourth Quarter	9,950	2.20
Year	44,880	9.70

<sup>1</sup> Computed using the average number of shares outstanding during each period.  
The sum of the four quarters may not add to the full year.

**EXXON MOBIL CORPORATION**  
**4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)**

<b><u>Earnings, \$M</u></b>	<b>4Q12</b>	<b>3Q12</b>	<b>2Q12</b>	<b>1Q12</b>	<b>4Q11</b>
<b>Upstream</b>					
United States	1,604	633	678	1,010	1,184
Non-U.S.	6,158	5,340	7,680	6,792	7,645
Total	7,762	5,973	8,358	7,802	8,829
<b>Downstream</b>					
United States	697	1,441	834	603	30
Non-U.S.	1,071	1,749	5,812	983	395
Total	1,768	3,190	6,646	1,586	425
<b>Chemical</b>					
United States	728	565	494	433	383
Non-U.S.	230	225	955	268	160
Total	958	790	1,449	701	543
<b>Corporate and financing</b>	(538)	(383)	(543)	(639)	(397)
<b>Net income attributable to ExxonMobil (U.S. GAAP)</b>	9,950	9,570	15,910	9,450	9,400
<b>Earnings per common share (U.S. GAAP)</b>	2.20	2.09	3.41	2.00	1.97
<b>Earnings per common share</b>					
- assuming dilution (U.S. GAAP)	2.20	2.09	3.41	2.00	1.97
<b><u>Special Items, \$M</u></b>					
<b>Upstream</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Downstream</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Chemical</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Corporate and financing</b>	0	0	0	0	0
<b>Corporate total</b>	0	0	0	0	0
<b><u>Earnings Excluding Special Items, \$M</u></b>					
<b>Upstream</b>					
United States	1,604	633	678	1,010	1,184
Non-U.S.	6,158	5,340	7,680	6,792	7,645
Total	7,762	5,973	8,358	7,802	8,829
<b>Downstream</b>					
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Total	958	790	1,449	701	543
<b>Corporate and financing</b>	(538)	(383)	(543)	(639)	(397)
<b>Corporate total</b>	9,950	9,570	15,910	9,450	9,400
<b>EPS excluding Special Items - assuming dilution</b>	2.20	2.09	3.41	2.00	1.97

**EXXON MOBIL CORPORATION**

**4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 4)**

**Supplemental Information (continued)**

	<b>4Q12</b>	<b>3Q12</b>	<b>2Q12</b>	<b>1Q12</b>	<b>4Q11</b>
<b>Net production of crude oil and natural gas liquids, kbd</b>					
United States	430	397	419	426	432
Canada/South America	268	247	243	248	247
Europe	205	181	213	228	257
Africa	479	492	514	464	468
Asia	776	744	766	802	800
Australia/Oceania	45	55	53	46	46
Total liquids production	2,203	2,116	2,208	2,214	2,250
<b>Natural gas production available for sale, mcf</b>					
United States	3,747	3,712	3,897	3,932	4,005
Canada/South America	346	340	392	377	400
Europe	3,627	2,233	2,578	4,447	3,866
Africa	15	16	25	12	8
Asia	4,477	4,287	4,379	5,011	5,103
Australia/Oceania	329	473	390	257	295
Total natural gas production available for sale	12,541	11,061	11,661	14,036	13,677
<b>Total worldwide liquids and gas production, koebd</b>	4,293	3,960	4,152	4,553	4,530
<b>Refinery throughput, kbd</b>					
United States	1,856	1,841	1,740	1,825	1,839
Canada	468	449	384	438	433
Europe	1,499	1,547	1,489	1,481	1,526
Asia Pacific	823	813	1,064	1,296	1,157
Other Non-U.S.	191	279	285	290	295
Total refinery throughput	4,837	4,929	4,962	5,330	5,250
<b>Petroleum product sales, kbd</b>					
United States	2,737	2,576	2,488	2,473	2,579
Canada	470	499	421	423	463
Europe	1,537	1,601	1,582	1,564	1,592
Asia Pacific	896	874	1,065	1,232	1,221
Other Non-U.S.	468	555	615	624	638
Total petroleum product sales	6,108	6,105	6,171	6,316	6,493
Gasolines, naphthas	2,500	2,447	2,489	2,522	2,626
Heating oils, kerosene, diesel	1,881	1,897	1,915	2,096	2,080
Aviation fuels	487	495	452	458	492
Heavy fuels	499	502	554	505	568
Specialty products	741	764	761	735	727
Total petroleum product sales	6,108	6,105	6,171	6,316	6,493
<b>Chemical prime product sales, kt</b>					
United States	2,378	2,342	2,296	2,365	2,392
Non-U.S.	3,523	3,605	3,676	3,972	3,879
Total chemical prime product sales	5,901	5,947	5,972	6,337	6,271

**EXXON MOBIL CORPORATION**

**4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 4)**

**Supplemental Information (continued)**

<u>Average Realization Data</u>	<b>4Q12</b>	<b>3Q12</b>	<b>2Q12</b>	<b>1Q12</b>	<b>4Q11</b>
<b>United States</b>					
ExxonMobil					
Crude (\$/b)	92.19	96.36	96.46	105.68	102.63
Natural Gas (\$/kcf)	3.27	2.74	2.20	2.74	3.44
<b>Benchmarks</b>					
WTI (\$/b)	88.09	92.11	93.44	102.99	94.07
ANS-WC (\$/b)	107.04	109.08	110.01	118.31	110.36
Henry Hub (\$/mbtu)	3.41	2.80	2.21	2.72	3.54
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/b)	104.53	104.32	103.41	114.27	106.10
Natural Gas (\$/kcf)	9.52	9.01	9.33	9.44	9.18
European NG (\$/kcf)	10.20	9.28	9.67	10.11	10.18
<b>Benchmarks</b>					
Brent (\$/b)	110.02	109.61	108.19	118.49	109.31
<b>Capital and Exploration Expenditures, \$M</b>					
<b>Upstream</b>					
United States	4,036	1,960	2,662	2,422	2,414
Non-U.S.	7,328	6,288	5,731	5,657	6,589
Total	11,364	8,248	8,393	8,079	9,003
<b>Downstream</b>					
United States	192	156	176	110	152
Non-U.S.	479	427	393	329	493
Total	671	583	569	439	645
<b>Chemical</b>					
United States	129	110	95	74	93
Non-U.S.	258	240	273	239	235
Total	387	350	368	313	328
<b>Other</b>	21	2	9	3	43
<b>Total Capital and Exploration Expenditures</b>	<b>12,443</b>	<b>9,183</b>	<b>9,339</b>	<b>8,834</b>	<b>10,019</b>
<b>Exploration Expense Charged to Income, \$M</b>					
Consolidated - United States	101	105	83	103	88
- Non-U.S.	349	387	288	417	332
Non-consolidated - ExxonMobil share - United States	6	2	0	1	3
- Non-U.S.	2	5	4	6	9
<b>Exploration Expenses Charged to Income Included Above</b>	<b>458</b>	<b>499</b>	<b>375</b>	<b>527</b>	<b>432</b>
<b>Effective Income Tax Rate, %</b>	<b>46%</b>	<b>47%</b>	<b>36%</b>	<b>49%</b>	<b>47%</b>
<b>Common Shares Outstanding (millions)</b>					
At quarter end	4,502	4,559	4,616	4,676	4,734
Average - assuming dilution	4,541	4,597	4,657	4,716	4,775
<b>Total Cash, Cash Equivalent and Marketable Securities (\$G)</b> <sup>1</sup>	<b>9.9</b>	<b>13.3</b>	<b>18.0</b>	<b>19.1</b>	<b>13.1</b>
<b>Total Debt (\$G)</b>	<b>11.6</b>	<b>12.4</b>	<b>15.6</b>	<b>15.7</b>	<b>17.0</b>
<b>Cash Flow from Operations and Asset Sales (\$G)</b>					
Net cash provided by operating activities	13.2	13.4	10.2	19.3	10.7
Proceeds associated with asset sales	0.8	0.6	3.7	2.6	6.9
Cash flow from operations and asset sales	14.0	14.0	13.9	21.9	17.6

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2012. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

<sup>1</sup> Includes restricted cash of \$0.3G in 4Q12, \$0.2G in 3Q12, \$0.2G in 2Q12, \$0.5G in 1Q12, and \$0.4G in 4Q11

**EXXON MOBIL CORPORATION**

**4Q12 INVESTOR RELATIONS DATA SUMMARY (PAGE 4 of 4)**

**Earnings Factor Analysis, \$M**

	4Q12 vs. 4Q11	4Q12 vs. 3Q12	2012 vs. 2011
<b>Upstream</b>			
Prior Period	8,829	5,973	34,439
Realization	-70	-50	-110
Volume/Mix	-400	660	-2,340
Other	-600	1,180	-2,100
Current Period	7,762	7,762	29,895
<b>Downstream</b>			
Prior Period	425	3,190	4,459
Margin	1,180	-1,410	2,640
Volume/Mix	80	260	180
Other	80	-270	5,910
Current Period	1,768	1,768	13,190
<b>Chemical</b>			
Prior Period	543	790	4,383
Margin	330	180	-440
Volume/Mix	20	-10	-100
Other	70	0	50
Current Period	958	958	3,898

**Upstream Volume Factor Analysis, KOEBD**

Prior Period	4,530	3,960	4,506
Entitlements	-109	92	-139
Quotas	12	0	9
Divestments	-44	-7	-61
Net Growth	-96	248	-76
Current Period	4,293	4,293	4,239

**Sources and Uses of Funds (\$G)**

	4Q12
Beginning Cash	13.3
Earnings	10.0
Depreciation	4.1
Working Capital / Other	-0.9
Proceeds Associated with Asset Sales	0.8
Additions to PP&E	-10.1
Shareholder Distributions	-7.6
Additional Financing / Investing	0.3
Ending Cash	9.9

Notes:

Earnings exclude special items, if applicable.

The 4Q12 beginning and ending balances include restricted cash of \$0.2G and \$0.3G, respectively.