

INVESTOR INFORMATION

Vienna, 23 March 2012

Trading of the Erste Group shares related to the transaction with SIF Muntenia and SIF Banat-Crisana starts on 23 March 2012

In connection with the announcement published by Erste Group on 14 September 2011 as well as on 30 November 2011 regarding the transaction with the Romanian investment funds SIFs (Societatea de Investitii Financiare) to acquire up to 30% stake in BCR, upon the completion of the fourth tranche of capital increases a total of 3,801,385 Erste Group shares were issued on 28 February 2012.

Details of the transactions:

As part of the fourth tranche of the overall transaction, SIF Muntenia and SIF Banat-Crisana tendered a total of 486,418,882 BCR shares. A total of 3,801,385 new Erste Group shares were issued for these shares on 28 February 2012. As a result, the total number of Erste Group shares rose from 390,767,262 to 394,568,647. 1 Erste Group share was issued for 127.9583 BCR shares.

SIF Muntenia and SIF Banat-Crisana acquired under the transaction a stake in Erste Group of about 1% each by exchanging its 4.74%* stake in BCR for Erste Group shares.

SIF Muntenia and SIF Banat-Crisana can dispose of up to 25% of their Erste Group shares immediately after the acquisition. After 6, 12 and 18 months they can sell an additional 25% each of their Erste Group shares.

New Erste Group shares were registered in the companies register at the Vienna Commercial Court on 28 February 2012. Trading in the new shares starts on 23 March 2012 in Vienna, Prague and Bucharest. The new shares have dividend rights starting with the financial year 2012.

In the course of the first four tranches Erste Group has acquired total of 18.98%* stake in BCR against issuance of 16,102,263 new Erste Group shares and a 3.9%* stake in BCR against a cash payment total of RON 368 million.

Thereby Erste Group increases its stake in BCR to 92.3%.

* based on share count as at transaction announcement date of 14 September 2011

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