

VIENNA INSURANCE GROUP

Investor Presentation



Half-year results 2019



VIG – THE LEADING INSURANCE GROUP IN AUSTRIA & CEE

Close to

200

years of experience

Around

50

Group companies

Represented in

25

markets

More than

50%

of premiums and profits coming from CEE

More than

25,000

employees

Solvency Ratio

238%

based on Partial Internal Model

Since

1994

continuous payout of dividends

Current market capitalization

~ €2.9bn

(as of 30 June 2019)

S&P Rating

A+

with stable outlook

MANAGEMENT PRINCIPLES



**CORE BUSINESS
INSURANCE**

1

Local entrepreneurship

- Knowledge of local needs and markets
- Decentralised structures and efficient decision-making procedures

2

Multi-brand strategy

- Around 50 brands in 25 countries
- Utilisation of established local brands

3

Multi-channel distribution

- Various distribution channels, including partnership with Erste Group
- Strongly customer-oriented distribution

4

Conservative investment and reinsurance policy

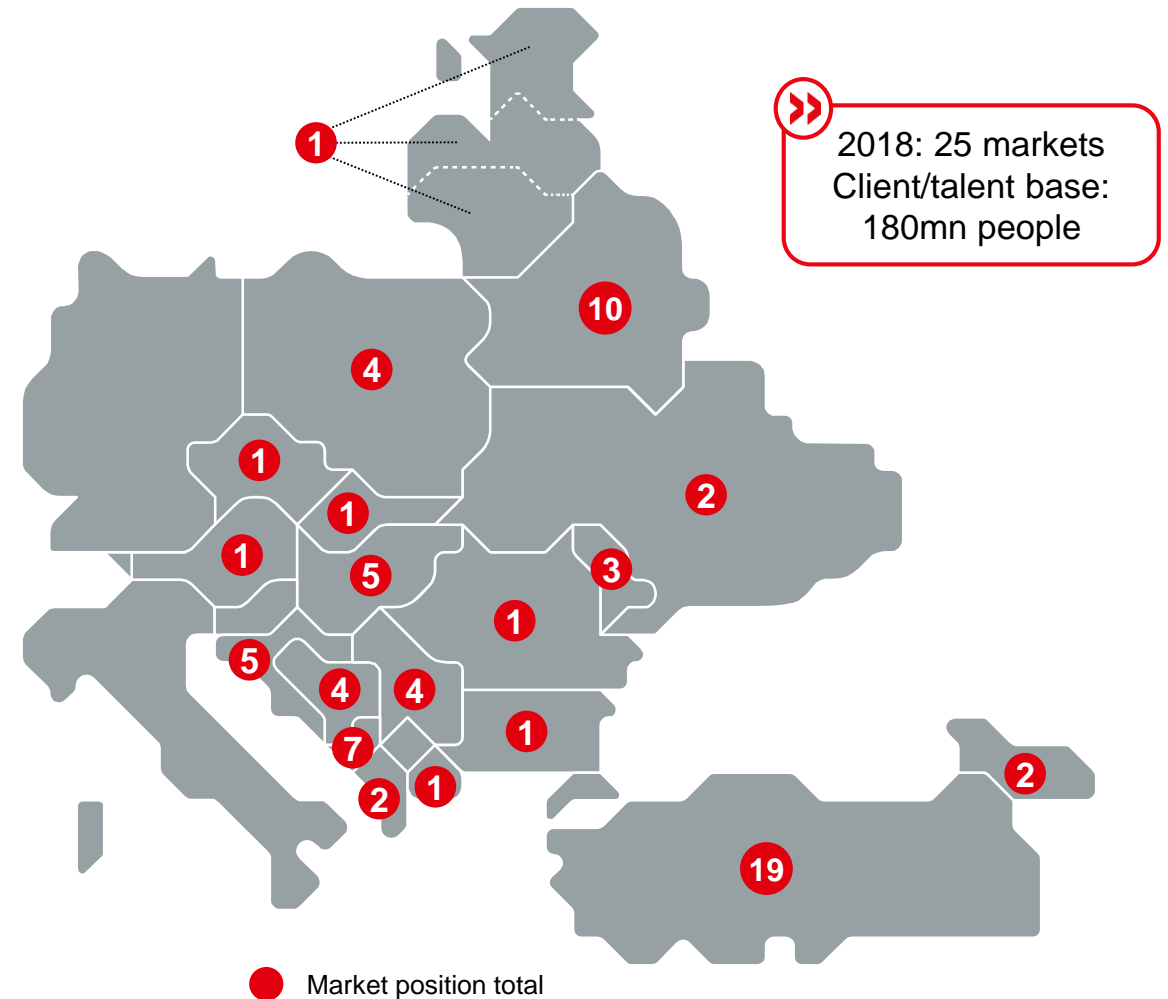
- Quality, peace of mind and sustainability are our priorities
- Spreading risk by means of diversification



VIG IS BEST POSITIONED TO LEVERAGE ON THE POSITIVE MARKET DEVELOPMENT IN CEE

Excellent market shares throughout the region

Country	Market position			Market share total
	total	non-life	life	
Austria	1	1	1	24.7%
Czech Rep.	1	2	1	31.9%
Slovakia	1	2	1	32.8%
Poland	4	4	5	7.9%
Romania	1	2	2	22.8%
The Baltic	1	1	3	25.0%
Hungary	5	7	4	8.2%
Bulgaria	1	2	1	16.0%



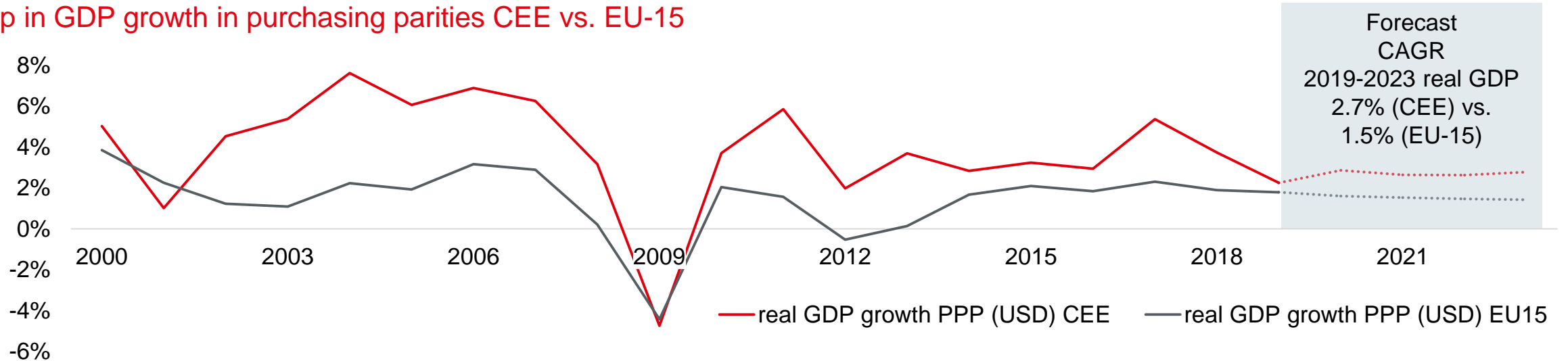
Source: local authorities - data as of Q1 2019; SK, HU and BA as of YE 2018



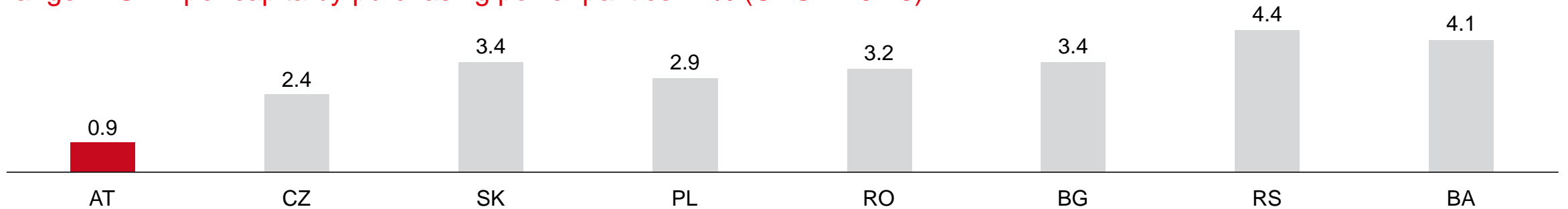
CEE REGION GROWING STRONGER THAN EU-15

Promising GDP per capita growth 2019 - 2023

Gap in GDP growth in purchasing parities CEE vs. EU-15



Change in GDP per capita by purchasing power parities in % (CAGR 19-23)



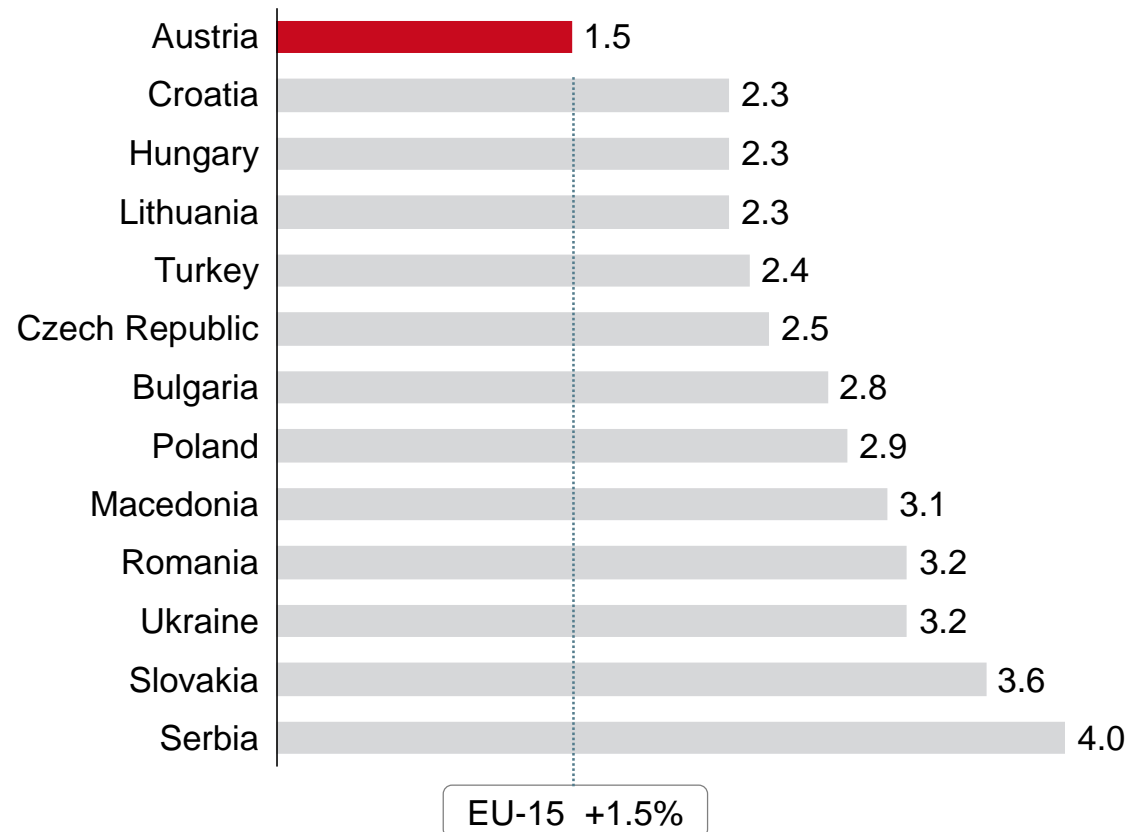
Source: IMF World Economic Outlook Database, October 2018



POSITIVE ECONOMIC ENVIRONMENT AND STRONG GROWTH POTENTIAL GOING FORWARD

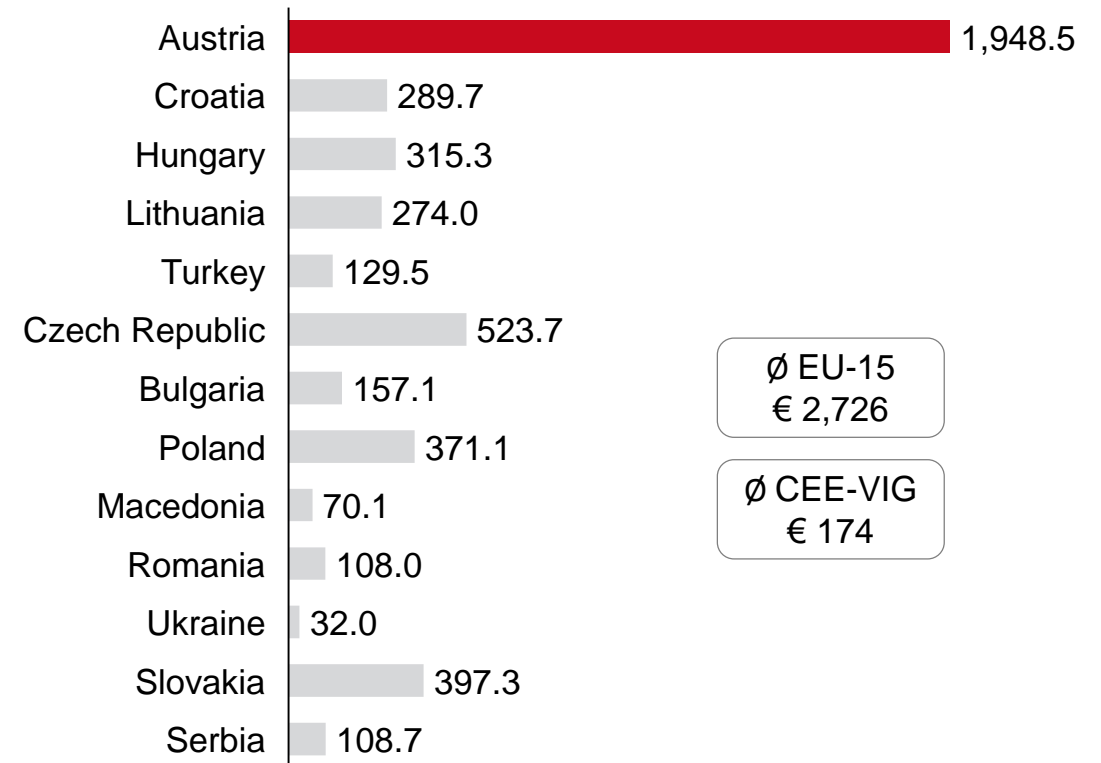
Annual insurance spending shows significant growth potential in the CEE region

Real GDP growth p.a. 2019-2023



Source: IMF World Economic Outlook Database, October 2018

Insurance density 2017, in EUR (premiums per capita)



Source: Axco Global Statistics, BMI Fitch 9.10.2018
(Note: Data not directly comparable to previous presentations)



AGENDA 2020

CREATING ADDED VALUE AND CONTRIBUTION TO FUTURE SUCCESS

Optimisation of business model

- **Shared Services**
Creating cost benefits by merging back-office functions and companies
- **Profit optimisation in motor**
Development of targeted measures focusing on underwriting and risk selection
- **Anti-fraud**
Group-wide initiative on fraud management supported by specialised VIG team
- **Closed File Review**
Group-wide procedure for identifying and avoiding excessive claims payments

Ensuring future growth

- **Use of growth potentials**
Intensify selected business areas → e.g. health insurance, reinsurance, cooperation with Erste Group
- **Digitisation**
Development of a digital hub to support and coordinate activities within the Group
- **Insurance of the future**
Trends, innovation, technical developments → medium to long-term adaptation of business model
- **Assistance**
Assistance services companies already active in CZ, SK, PL, BG and RO → creating additional value

Organisation and Cooperation



AGENDA 2020

Review after half time

Ensuring future growth

Use of growth potentials



Health insurance

58% premium increase in the 5 key countries of BG, PL, RO, TR and HU in 2018

Bancassurance

14% group-wide premium growth and 20% premium growth in CEE in the non-life segment in 2018
27% portfolio premiums increase in health insurance in Austria in 2018

Reinsurance

Since start of Agenda 2020, 17% premium growth for VIG Re, 2 new branches established in Frankfurt and Paris

Insurance of the future



viesure

Start-up established beginning of 2019

Digitalisation



- >150 ongoing digitalisation projects
- ~€200mn investment in digitalisation in the context of the Agenda 2020
- VIG internal innovation competition, VIG Xelerate, held for the second time

Assistance



- >500,000 assistance cases since the start of Agenda 2020
- 80% already handled by VIG's own companies
- 5 assistance companies in 7 CEE countries (CZ, SK, BG, PL, RO, RS, MK)

Optimisation of business model

Anti-Fraud-Management



- Roll-out in 13 companies in 10 countries
- 70% coverage in these companies at the end of 2018

Closed-File Review (CFR)



- Performed in 9 companies in 5 countries

Shared services and mergers

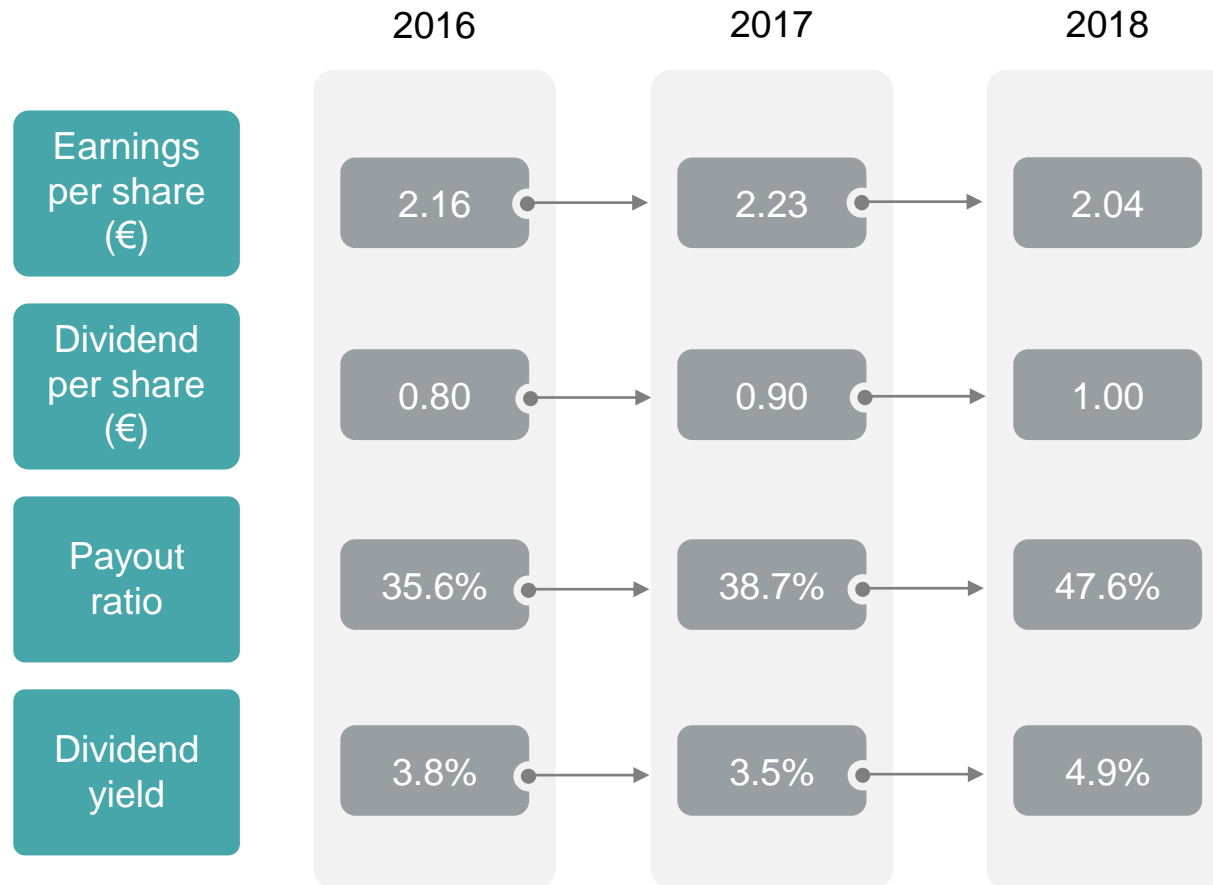


- 11 companies merged since the start of Agenda 2020



ATTRACTIVE DIVIDEND POLICY WITH NEWLY DEFINED PAYOUT RANGE

Payout ratio increased consistently to 47.6% by 2018



NEW DIVIDEND POLICY

Payout Ratio in a range of 30 – 50% of Group profits after taxes and non-controlling interests

Dividend per share remains to be aligned with Group performance



BANCASSURANCE

Pilot projects contribute to growth especially in non-life business



● Markets where Erste and VIG cooperate



- Integral part of Agenda 2020
 - Focus on increasing sale of P&C and health business via banks
 - Successful cooperation in 11 countries
- Total premium volume as of 6M 2019: €675mn (+8%)
 - Life: +7%, Non-Life: +12% (thereof Health + 23%)
- Mergers of general insurers with insurers focused on life business was successfully completed beginning of January 2019
- Cooperation agreement with Erste Bank and Sparkassen until 2033



VIG WELL ON TRACK TO REACH TARGETS

Despite increased global macroeconomic uncertainty, VIG confirms its outlook

Outlook unchanged

VIG targets continuous improvement based on progress made with Agenda 2020 and ongoing strong economic growth in CEE

	Gross written premium	Profit before taxes	Combined Ratio
2019	€9.9bn	€500mn - €520mn	VIG continuously strives to improve both, the claims and cost ratio
2020	€10.2bn	€530mn - €550mn	sustainable CoR at ~95%

STRATEGY & OUTLOOK

RESULTS 6M 2019

SEGMENTS

APPENDIX

Please note: The quarterly figures for net assets, financial position and results of operations are prepared in accordance with the International Financial Reporting Standards (IFRS).
Rounding differences may occur when rounded amounts or percentages are added up.



HIGHLIGHTS 6M 2019

VIG well on track to reach targets for 2019 and 2020

Gross written premiums

€ 5,446.7mn

GWP up by 5.8% (+€296mn)

- Strongest contribution by segment coming from Poland (+€89mn), the Baltics (+€64mn) and Austria (+€46mn)
- Health: +11.5% (+€36mn)
- Organic CEE premium growth of 4.1%; CEE share in premiums of 55%

Profit before taxes

€ 257.1mn

PBT increased by 10.5% (+€24mn)

- Solid profit developments in Austria, Bulgaria and the Baltics
- CEE share in profits of 61%
- Annualised earning per share of EUR 2.36 up by 15.7%

Combined Ratio

96.4%

Weather-related claims impact

- Claims ratio slightly up to 64.9%
- Cost ratio stable at 31.5%
- Baltics, Bulgaria and Other Markets with strongly improved combined ratios

Solvency Ratio

238%

Stable compared to YE 2018

- Own funds: €8,122mn
- SCR: €3,407mn



HALF-YEAR RESULT UP BY 10.5% DESPITE LOWER FINANCIAL RESULT

6M 2019 Income statement

€mn	6M 2019	6M 2018	+/- %
Gross premiums written	5,446.7	5,150.3	5.8
Net earned premiums	4,621.8	4,354.9	6.1
Financial result ¹	423.2	511.3	-17.2
Other income	76.2	66.3	14.9
Total Income	5,121.2	4,932.5	3.8
Expenses for claims/benefits	-3,539.2	-3,457.7	2.4
Acquisition and administrative expenses	-1,132.5	-1,090.5	3.9
Other expenses	-192.4	-151.5	27.0
Total Expenses	-4,864.1	-4,699.7	3.5
Result before taxes	257.1	232.7	10.5
Tax expenses/income	-69.1	-59.1	17.0
Result of the period	188.0	173.7	8.2
Non-controlling interests	-37.0	-37.1	-0.2
Net profit after non-controlling interests	151.0	136.6	10.5
Claims Ratio	64.9%	64.7%	0.2%p
Cost Ratio	31.5%	31.6%	-0.1%p
Combined Ratio	96.4%	96.3%	0.1%p

- Financial result (incl. at equity consolidated companies) down by €88mn driven mainly by lower realised gains from investments compared to 6M 2018; half-year 2018 also included sale of s Immo stake
- Other income and other expenses impacted by FX, effects from merger of Kooperativa and PČS in the Czech Republic as well as the right of use assets (IFRS 16)
- Result before taxes increased by 10.5% supported by positive developments in life and health; 6M 2018 impacted by €50mn goodwill impairment in Romania
- Tax ratio in 6M 2019 of 26.9% (25.4% in 6M 2018); development towards long-term average of 22% expected for year-end 2019 excluding one-offs

1: thereof result from shares in at equity consolidated companies: €14.0mn (6M 2018: €35.1mn)

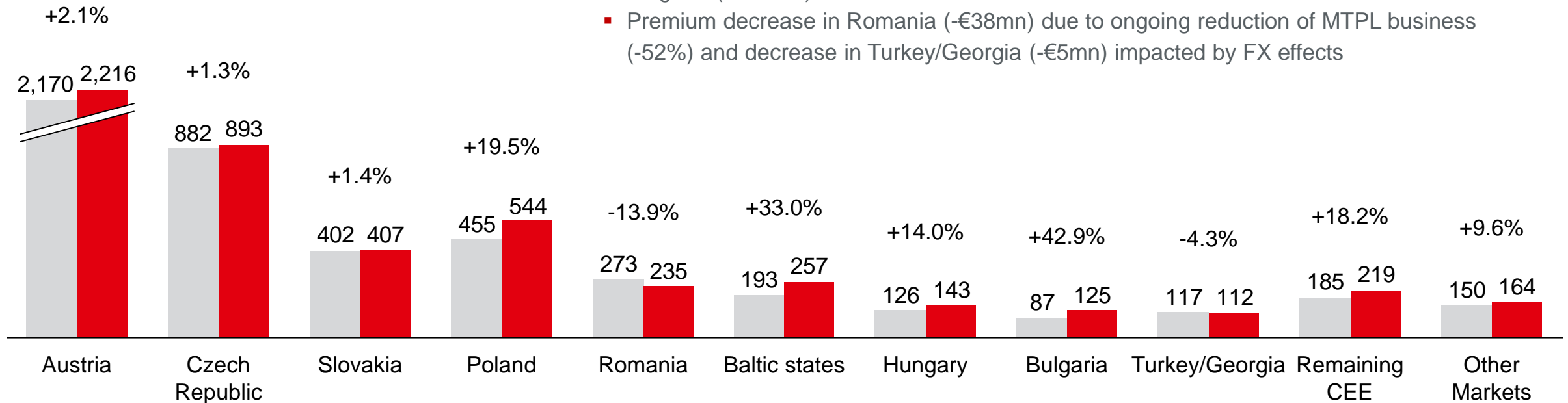


GROSS WRITTEN PREMIUMS OF €5.4bn UP BY 5.8%

Overview by segments

Gross written premiums (€mn; y-o-y chg.)

- CEE growth of 7.9%; excl. consolidation effects 4.1%
- Premium growth drivers are Poland (+€89mn) and the Baltics (+€64mn) - incl. first-time consolidation of Wiener (former Gothaer) and Seesam - as well as Austria (+€46mn) and Bulgaria (+€38mn)
- Premium decrease in Romania (-€38mn) due to ongoing reduction of MTPL business (-52%) and decrease in Turkey/Georgia (-€5mn) impacted by FX effects



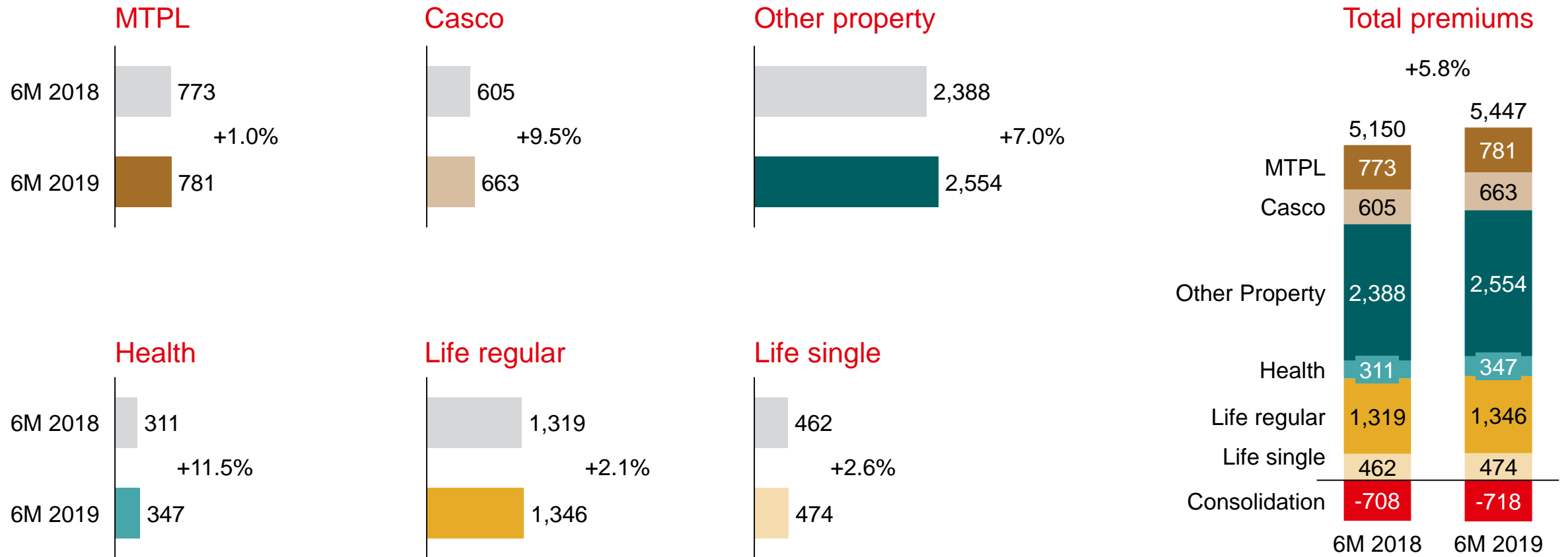
Central Functions €850.1mn (6M 2018: €819.7mn) +3.7%; Consolidation -€718.5mn (6M 2018: -€708.4mn) +1.4%

6M 2018 6M 2019



GROWTH IN ALL LINES OF BUSINESS; DOUBLE-DIGIT GROWTH IN HEALTH BY +12%

Gross written premiums by lines of business (€mn; y-o-y chg.); incl. Central Functions



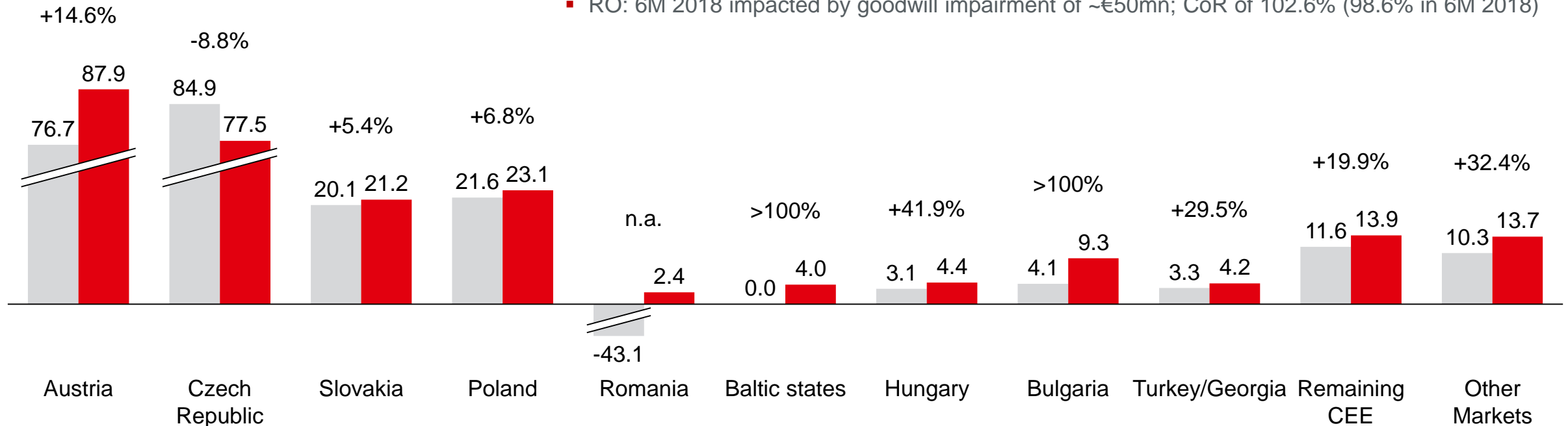


GROUP PROFIT BEFORE TAXES OF €257.1mn UP BY 10.5%

Solid profit growth in all market segments except for the Czech Republic

Result before taxes (€mn; y-o-y change)

- AT: €11mn profit growth; positive developments in life and health fully offset decline in P&C
- CZ: €7mn decrease driven by lower financial result and slightly increased CoR
- SK: increase of €1mn; period of previous year impacted by reserve strengthening
- PL: €2mn profit growth supported by increased financial result
- RO: 6M 2018 impacted by goodwill impairment of ~€50mn; CoR of 102.6% (98.6% in 6M 2018)



Central Functions -€3.3mn (6M 2018: €39.6mn); Consolidation -€1.1mn (6M 2018: €0.5mn)

6M 2018 6M 2019

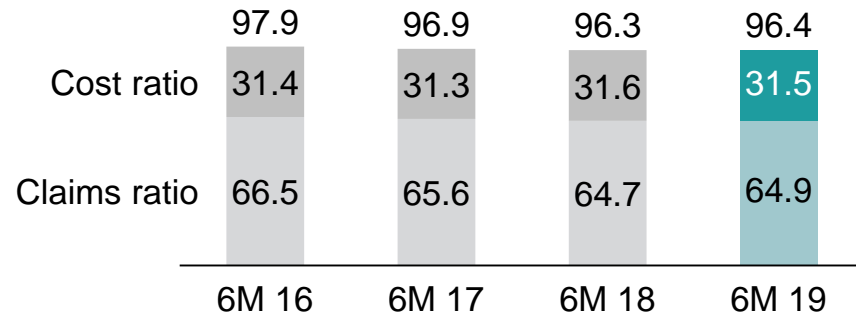


COMBINED RATIO (P&C) AT 96.4% UP BY 0.1PPT

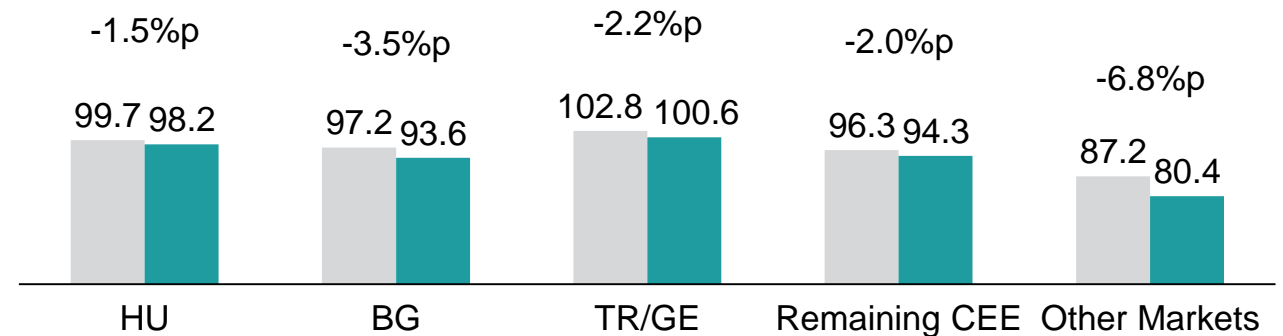
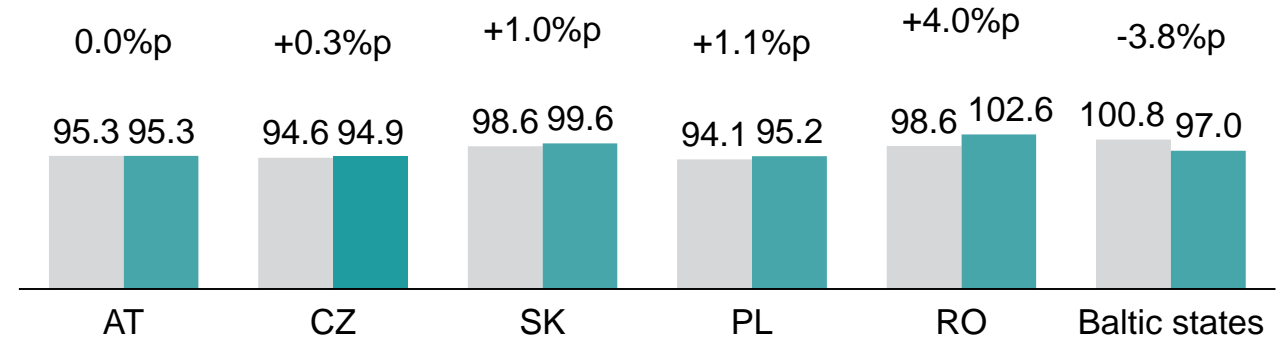
Increased weather related claims in 6M 2019

P&C Combined Ratio development

- Despite snow pressure in AT and storm Eberhard in CZ, both segments with almost stable CoR
- SK: CoR slightly up due to higher claims ratio
- PL: CoR increase driven by cost ratio
- RO: CoR >100%; planned decrease of MTPL business; cost ratio substantially increased
- Favourable CoR development in all other segments with strong CoR decreases in the Baltics, Bulgaria and Germany



Overview by segments (12M y-o-y development net, %)



6M 2018 6M 2019



FINANCIAL RESULT DECREASED BY 14.1%

Stable current income supported by contribution from housing societies

TEUR	Total		
	6M 2019	6M 2018	+/- %
Current income	658,410	647,126	1.7
Income from appreciations	14,682	7,060	>100
Income from the disposal of investments	42,511	90,182	-52.9
Other income	53,541	59,179	-9.5
Total Income	769,144	803,547	-4.3
Depreciation of investments	-110,321	-95,359	15.7
thereof impairment of investments	-9,736	-2,177	>100
Exchange rate changes	-2,476	-14,198	-82.6
Losses from the disposal of investments	-10,027	-23,006	-56.4
Interest expenses	-63,668	-61,336	3.8
Other expenses	-173,423	-133,447	30.0
Total Expenses	-359,915	-327,346	9.9
Total Financial Result excl. at equity	409,230	476,201	-14.1
Result from shares in at equity consolidated companies	14,013	35,073	-60.0

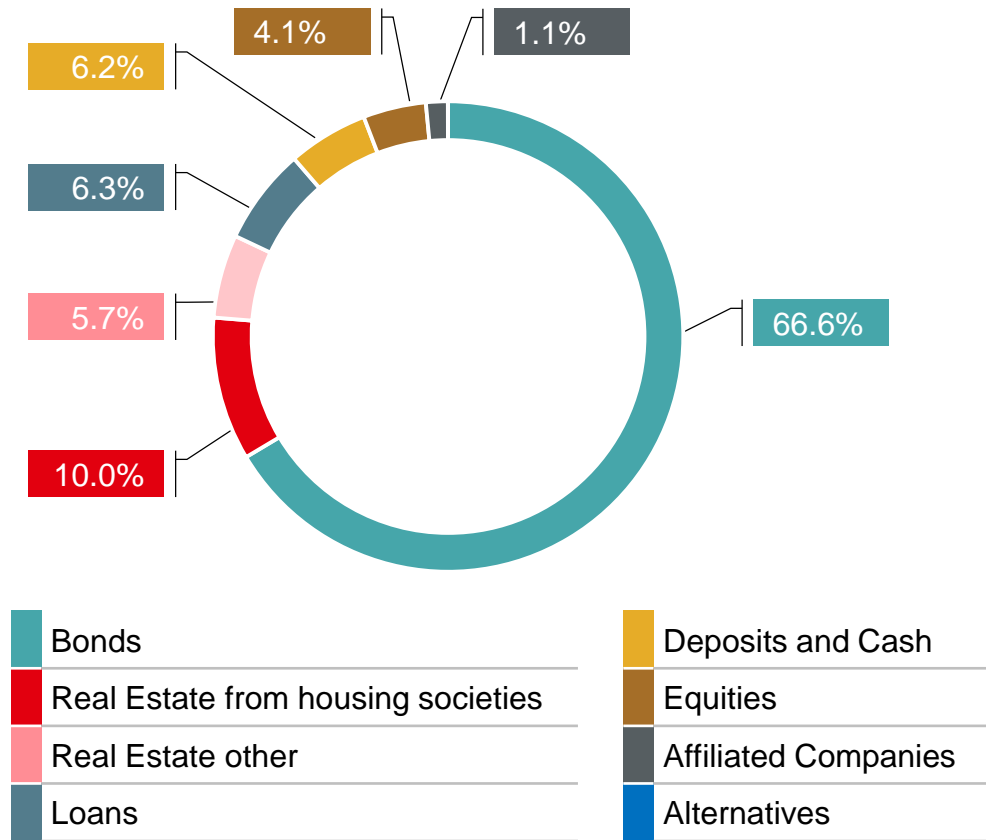
- Financial result down by €67mn excl. at equity consolidated companies
 - Overall contribution of housing societies €36mn in 6M 2019 (6M 2018: €34mn)
- Income from disposal of investments decreased by €47.7mn mainly due to lower realised gains from investment funds
- Other expenses up by €40.0mn mainly driven by increased provisions for strategic projects
- Decrease in result from shares in at equity consolidated companies due to sale of s Immo stake last year



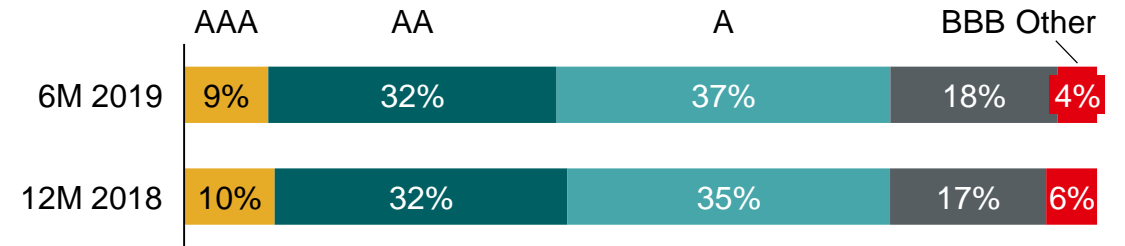
INVESTMENT SPLIT AND BOND PORTFOLIO OVERVIEW

Resilient and stable portfolio mix

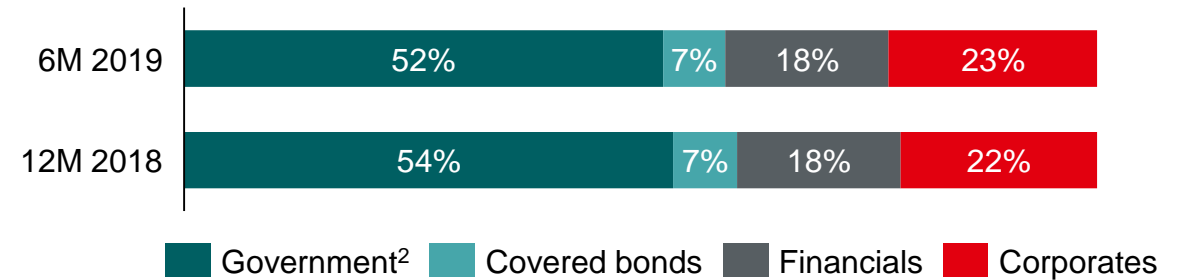
6M 2019: Total €39.3bn



Bond portfolio by rating¹



Bond portfolio by issuer



1: Based on second-best rating 2: Government bonds also include bonds issued by supranational organisations, government agencies, federal or constituent states and municipalities

STRATEGY & OUTLOOK

RESULTS 6M 2019

SEGMENTS

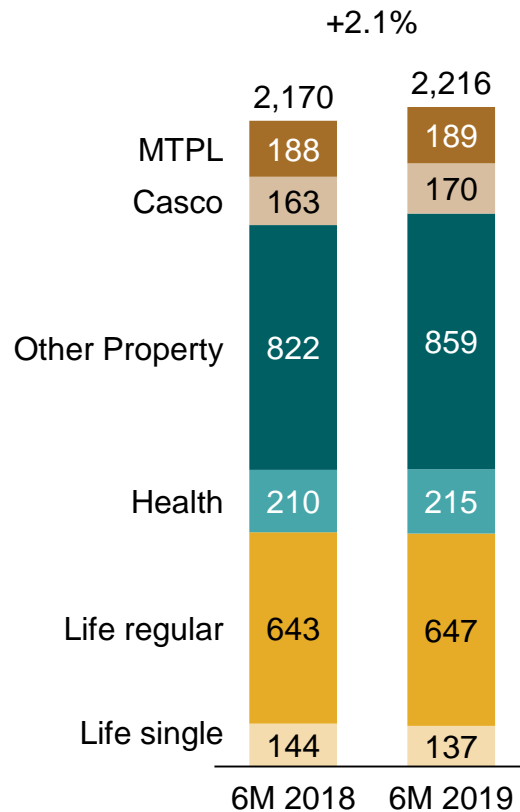
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AUSTRIA

CoR despite increased weather-related claims stable at 95.3%

GWP development (€mn)



€mn	6M 2019	6M 2018	+/- %
Gross premiums written	2,216.2	2,170.0	2.1
Net earned premiums	1,644.5	1,611.5	2.0
Financial result ¹	305.3	369.7	-17.4
Other income	23.9	10.6	>100
Total income	1,973.7	1,991.8	-0.9
Expenses for claims/benefits	-1,521.0	-1,559.8	-2.5
Acquisition and admin. expenses	-347.1	-342.2	1.4
Other expenses	-17.7	-13.1	35.1
Total expenses	-1,885.8	-1,915.1	-1.5
Result before taxes	87.9	76.7	14.6
Tax expenses/income	-33.2	-42.6	-22.1
Result of the period	54.7	34.1	60.4
Claims Ratio	65.4%	65.1%	0.3%p
Cost Ratio	29.9%	30.2%	-0.3%p
Combined Ratio	95.3%	95.3%	0.0%p

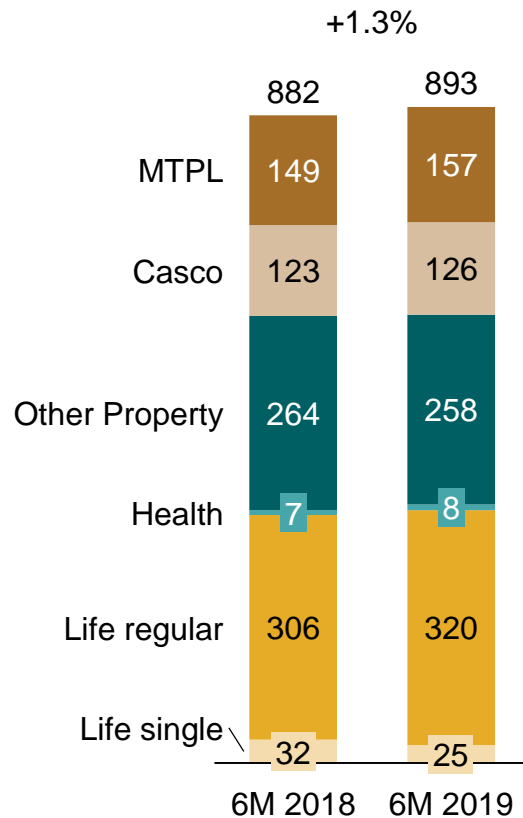
- Financial result decreased by €64.4mn driven by lower income from disposal of investments; sale of s Immo included in 6M 2018 (~€14mn)
- Result before taxes up by €11.2mn driven mainly by life; impact in 2018 ahead of mergers of Austrian Group companies
- Tax ratio of 37.7% (6M 2018: 55.5%) impacted by seasonal effects

1: Incl. result from shares in at equity consolidated companies

CZECH REPUBLIC

Profit decrease driven by lower financial result

GWP development (€mn)



€mn	6M 2019	6M 2018	+/- %
Gross premiums written	893.1	881.7	1.3
Net earned premiums	666.0	641.1	3.9
Financial result ¹	33.8	56.5	-40.1
Other income	19.4	14.8	30.6
Total income	719.2	712.4	1.0
Expenses for claims/benefits	-401.0	-410.6	-2.3
Acquisition and admin. expenses	-181.0	-201.3	-10.1
Other expenses	-59.6	-15.6	>100
Total expenses	-641.6	-627.5	2.2
Result before taxes	77.5	84.9	-8.8
Tax expenses/income	-17.7	-20.1	-12.1
Result of the period	59.8	64.8	-7.7
Claims Ratio	64.1%	63.6%	0.5%p
Cost Ratio	30.8%	31.0%	-0.2%p
Combined Ratio	94.9%	94.6%	0.3%p

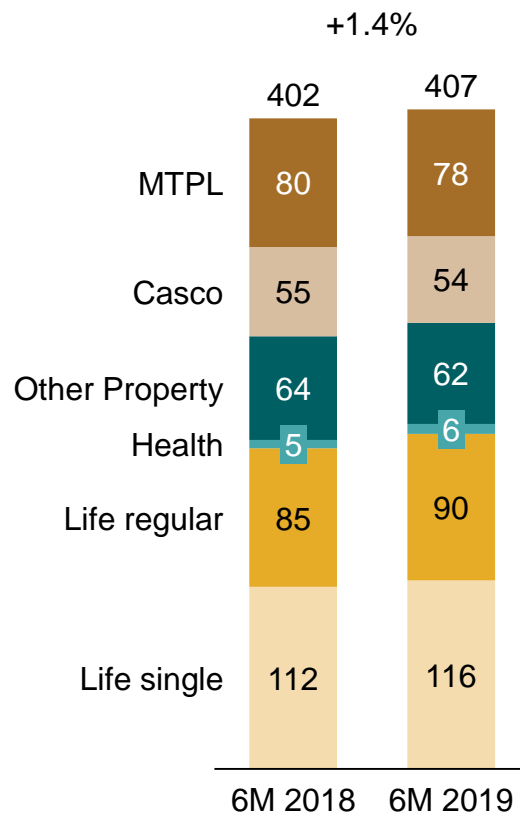
- Premiums up by €11.4mn driven by life regular business and motor lines
- Financial result decreased by €22.7mn due to lower income from disposal of investments (investment funds)
- Developments in other income and other expenses impacted mainly by effects from merger of Kooperativa and PČS
- Profit before taxes down by €7.4mn mainly due to lower financial result
- Stable CoR despite the impact of storm Eberhard

1: Incl. result from shares in at equity consolidated companies

SLOVAKIA

Life growth fully compensates for declining P&C development

GWP development (€mn)



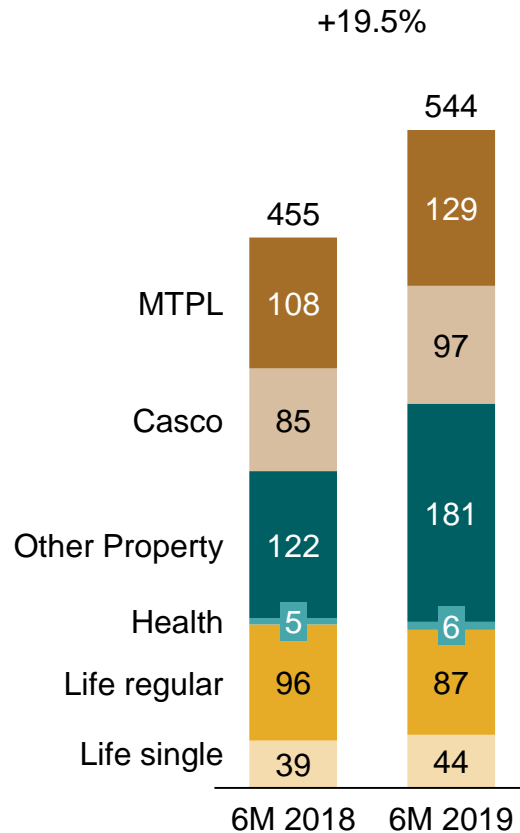
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	407.3	401.8	1.4
Net earned premiums	333.4	323.6	3.0
Financial result	26.0	27.0	-3.9
Other income	4.8	1.9	>100
Total income	364.2	352.5	3.3
Expenses for claims/benefits	-266.7	-260.5	2.4
Acquisition and admin. expenses	-64.5	-61.1	5.6
Other expenses	-11.7	-10.9	8.0
Total expenses	-342.9	-332.5	3.1
Result before taxes	21.2	20.1	5.4
Tax expenses/income	-7.0	-7.4	-5.7
Result of the period	14.2	12.6	12.0
Claims Ratio	64.6%	62.8%	1.7%p
Cost Ratio	35.0%	35.8%	-0.8%p
Combined Ratio	99.6%	98.6%	1.0%p

- Premium increase of €5.5mn due to growth in life
- Result before taxes up by €1.1mn; 6M 2018 impacted by reserve strengthening
- CoR of 99.6%; claims ratio increase due to negative developments in MTPL

POLAND

Ongoing favourable premium and profit development

GWP development (€mn)



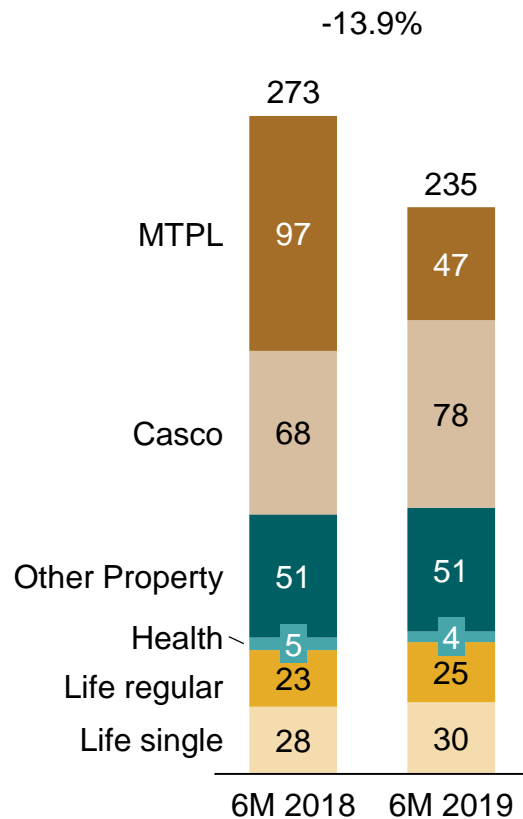
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	544.1	455.2	19.5
Net earned premiums	419.1	338.1	24.0
Financial result	18.9	13.9	35.7
Other income	3.3	1.9	76.5
Total income	441.3	353.9	24.7
Expenses for claims/benefits	-297.7	-246.3	20.9
Acquisition and admin. expenses	-96.3	-74.8	28.7
Other expenses	-24.1	-11.1	>100
Total expenses	-418.1	-332.2	25.9
Result before taxes	23.1	21.6	6.8
Tax expenses/income	-5.0	-5.0	0.2
Result of the period	18.1	16.6	8.8
Claims Ratio	64.0%	64.3%	-0.3%p
Cost Ratio	31.2%	29.8%	1.4%p
Combined Ratio	95.2%	94.1%	1.1%p

- Premium growth of €88.9mn driven by other property (+€59.0mn); start of cooperation with newly acquired at equity stake in insurance association TUW “TUW” in Q1 and first time consolidation of Wiener (former Gothaer) in Q2
- Result before taxes up by €1.5mn supported by stronger financial result
- CoR up at 95.2%; improved claims ratio could not compensate for higher cost ratio

ROMANIA

Further intentional decrease of MTPL business with negative impact on CoR

GWP development (€mn)



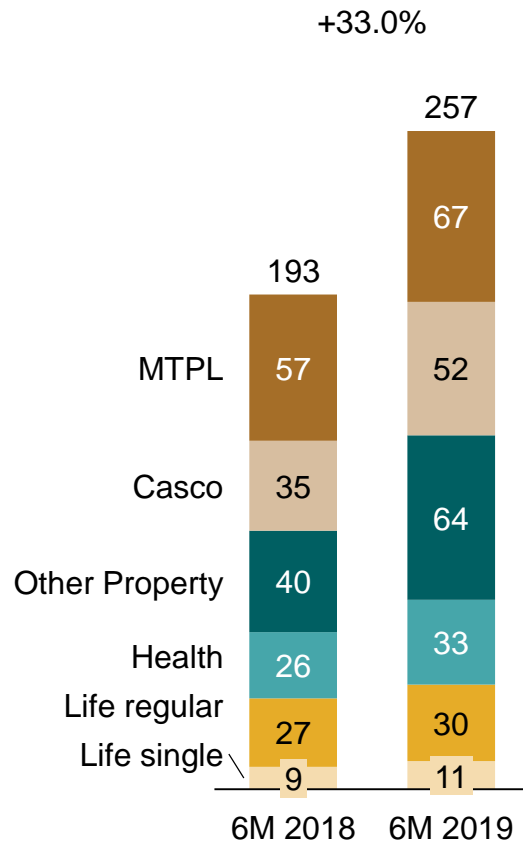
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	234.9	272.7	-13.9
Net earned premiums	174.4	194.0	-10.1
Financial result	7.7	6.3	22.1
Other income	7.0	5.2	35.6
Total income	189.1	205.5	-8.0
Expenses for claims/benefits	-123.4	-135.3	-8.8
Acquisition and admin. expenses	-53.3	-52.3	2.1
Other expenses	-10.1	-61.0	-83.5
Total expenses	-186.8	-248.6	-24.9
Result before taxes	2.4	-43.1	n.a.
Tax expenses/income	-2.3	-1.5	52.4
Result of the period	0.1	-44.6	n.a.
Claims Ratio	65.2%	66.8%	-1.6%p
Cost Ratio	37.4%	31.9%	5.6%p
Combined Ratio	102.6%	98.6%	4.0%p

- Premiums down by €37.9mn driven by MTPL business (-€50.5mn)
- Profit before taxes at €2.4mn in 6M 2019 after goodwill impairment of €50.1mn lead to negative result of -€43.1mn in 6M 2018
- CoR at 102.6%; impacted by substantially reduced MTPL business

BALTIC STATES

First time consolidation of Seesam Insurance

GWP development (€mn)



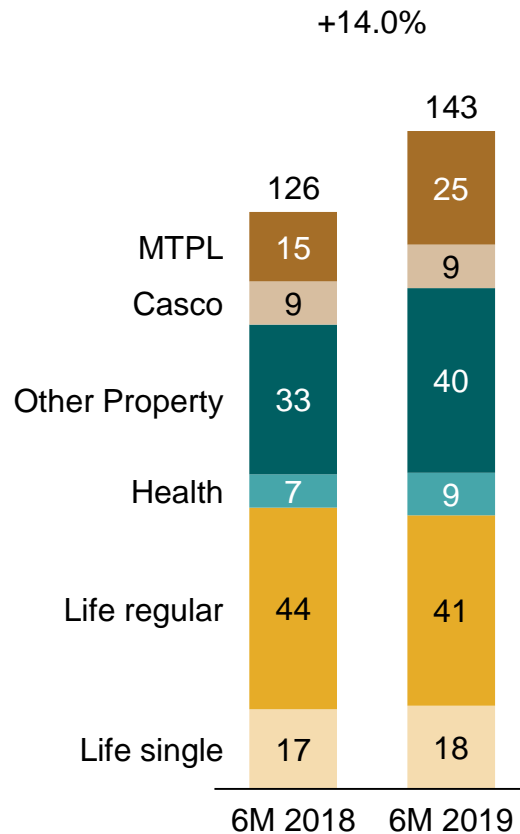
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	257.1	193.2	33.0
Net earned premiums	189.3	132.1	43.3
Financial result	5.1	2.7	87.8
Other income	1.9	0.5	>100
Total income	196.3	135.3	45.1
Expenses for claims/benefits	-133.0	-95.1	39.9
Acquisition and admin. expenses	-50.2	-34.6	45.0
Other expenses	-9.1	-5.7	60.3
Total expenses	-192.3	-135.4	42.0
Result before taxes	4.0	0.0	> 100
Tax expenses/income	-1.1	-0.6	74.8
Result of the period	2.9	-0.6	n.a.
Claims Ratio	63.0%	65.9%	-2.9%p
Cost Ratio	34.1%	34.9%	-0.9%p
Combined Ratio	97.0%	100.8%	-3.8%p

- Double-digit premium growth in all lines of business
- Increased profit contribution of €4.0mn due to better technical results
- CoR substantially down to 97.0% driven by improved cost and claims ratio

HUNGARY

Continued growth of top- and bottom-line

GWP development (€mn)



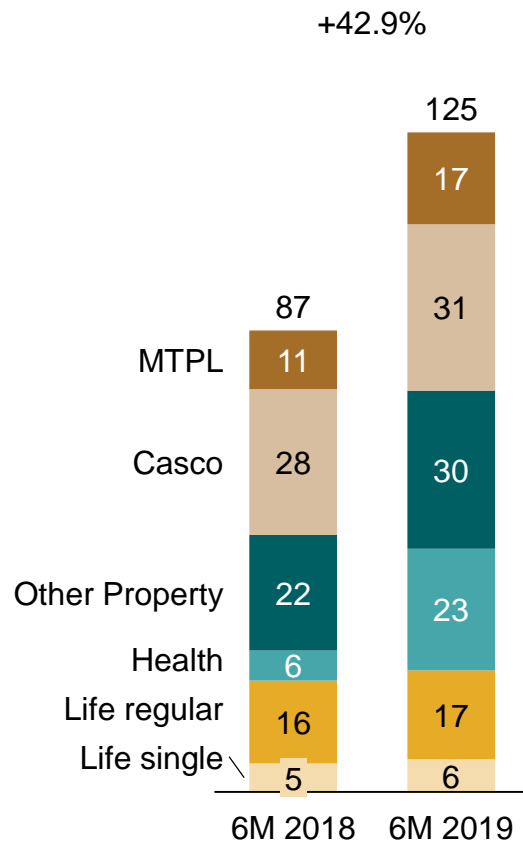
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	143.2	125.6	14.0
Net earned premiums	95.9	85.8	11.8
Financial result	2.9	3.3	-12.7
Other income	4.0	3.5	16.0
Total income	102.8	92.6	11.0
Expenses for claims/benefits	-70.1	-65.2	7.6
Acquisition and admin. expenses	-20.9	-19.2	8.5
Other expenses	-7.4	-5.0	47.5
Total expenses	-98.4	-89.4	10.1
Result before taxes	4.4	3.1	41.9
Tax expenses/income	-1.2	-0.3	>100
Result of the period	3.2	2.8	11.3
Claims Ratio	54.9%	59.6%	-4.7%p
Cost Ratio	43.3%	40.1%	3.2%p
Combined Ratio	98.2%	99.7%	-1.5%p

- Premium growth mainly driven by MTPL (+€9.5mn) and other property (+€7.6mn)
- CoR at 98.2%; claims ratio improvement fully compensated for the increase in cost ratio

BULGARIA

Excellent premium and profit development

GWP development (€mn)



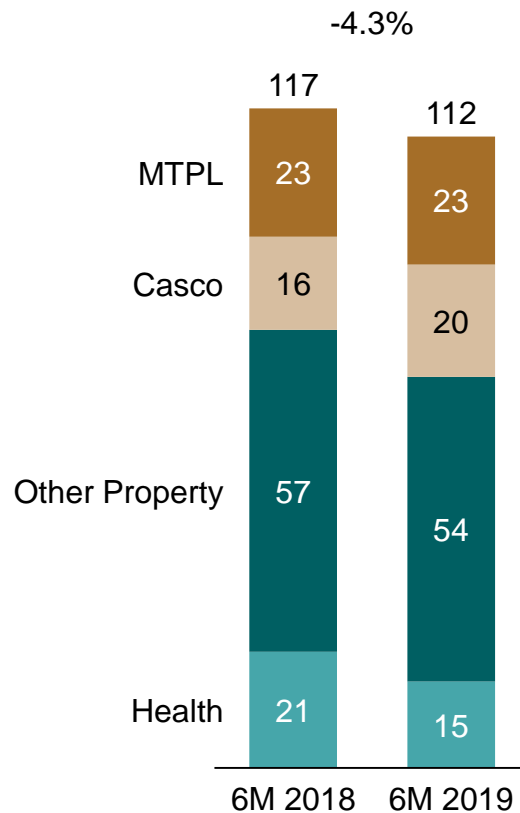
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	124.8	87.3	42.9
Net earned premiums	71.4	64.4	10.8
Financial result	6.1	5.1	19.9
Other income	0.6	0.2	>100
Total income	78.1	69.7	12.1
Expenses for claims/benefits	-40.6	-37.9	7.4
Acquisition and admin. expenses	-24.0	-22.5	6.8
Other expenses	-4.2	-5.3	-21.5
Total expenses	-68.8	-65.7	4.7
Result before taxes	9.3	4.1	>100
Tax expenses/income	-1.0	-0.6	77.0
Result of the period	8.3	3.5	>100
Claims Ratio	53.1%	54.9%	-1.8%p
Cost Ratio	40.5%	42.3%	-1.7%p
Combined Ratio	93.6%	97.2%	-3.5%p

- Premium growth in all lines of business; largest contribution from health of +€17.3mn
- Result before taxes up by €5.2mn supported by improved CoR
- CoR down to 93.6% from 97.2% in 6M 2018 driven by better claims and cost ratio; further improvement also compared to 3M 2019

TURKEY/GEORGIA

Profit growth driven by improved financial result

GWP development (€mn)



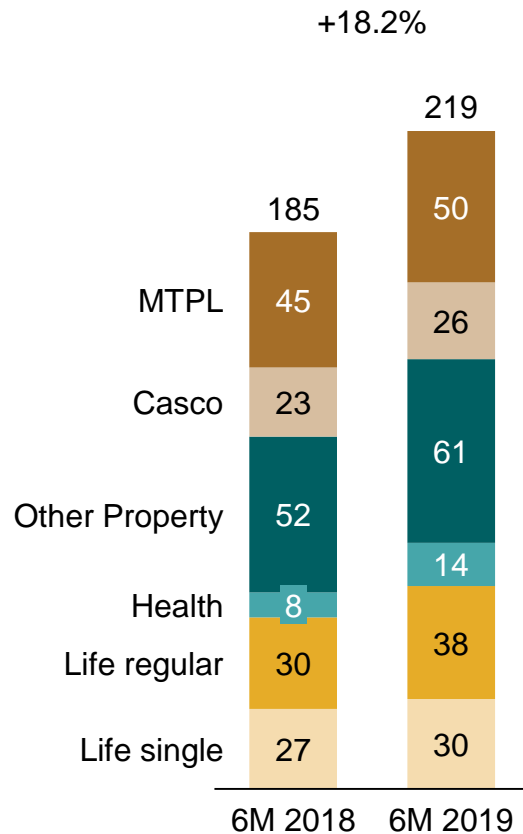
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	111.5	116.5	-4.3
Net earned premiums	53.0	47.5	11.5
Financial result	5.9	3.3	77.9
Other income	4.5	5.4	-17.9
Total income	63.4	56.2	12.8
Expenses for claims/benefits	-42.4	-38.5	10.2
Acquisition and admin. expenses	-11.7	-10.6	10.3
Other expenses	-5.0	-3.9	29.3
Total expenses	-59.1	-53.0	11.5
Result before taxes	4.2	3.3	29.6
Tax expenses/income	-0.8	-0.6	24.3
Result of the period	3.4	2.6	30.8
Claims Ratio	78.5%	78.9%	-0.5%p
Cost Ratio	22.2%	23.9%	-1.7%p
Combined Ratio	100.6%	102.8%	-2.2%p

- Adjusted for FX effects, double digit premium growth
- Profit growth mainly coming from Turkey due to improved financial result
- CoR still above 100%, despite improvement of cost and claims ratio

REMAINING CEE

Ongoing double-digit premium and profit growth

GWP development (€mn)



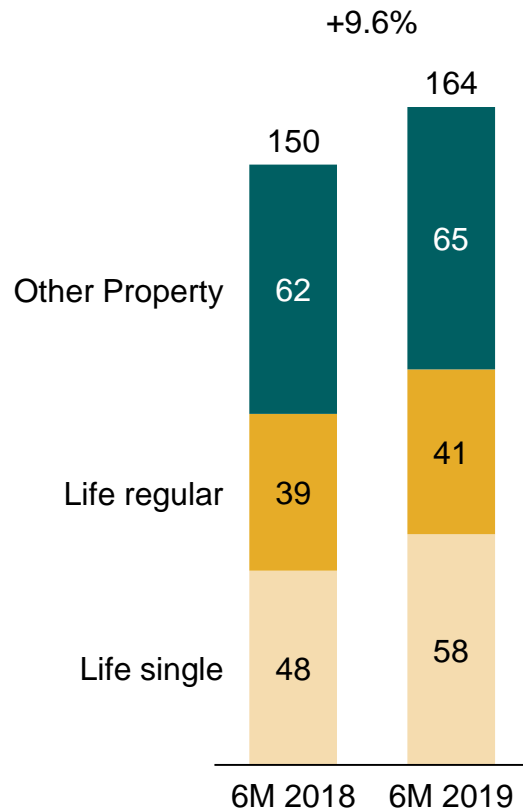
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	218.8	185.1	18.2
Net earned premiums	157.5	133.4	18.1
Financial result	18.3	12.5	45.8
Other income	3.4	4.1	-16.6
Total income	179.2	150.0	19.5
Expenses for claims/benefits	-106.6	-88.7	20.2
Acquisition and admin. expenses	-50.9	-44.5	14.4
Other expenses	-7.8	-5.3	48.0
Total expenses	-165.3	-138.5	19.4
Result before taxes	13.9	11.6	19.9
Tax expenses/income	-3.2	-2.2	41.8
Result of the period	10.8	9.4	14.7
Claims Ratio	53.1%	54.8%	-1.7%p
Cost Ratio	41.2%	41.5%	-0.2%p
Combined Ratio	94.3%	96.3%	-1.9%p

- Remaining CEE includes Albania (incl. Kosovo), Bosnia-Herzegovina, Croatia, Moldova, North Macedonia, Serbia and Ukraine
- All markets contributed to premium growth of €33.7mn; first time consolidation of Vienna Osiguranje (former Merkur) in Bosnia-Herzegovina
- Profit before taxes up by €2.3mn mainly driven by CoR improvements in Ukraine, Serbia and Croatia
- CoR down to 94.3% mainly driven by positive MTPL developments in Ukraine and Serbia as well as by solid other property business in Croatia

OTHER MARKETS

Germany and Liechtenstein

GWP development (€mn)



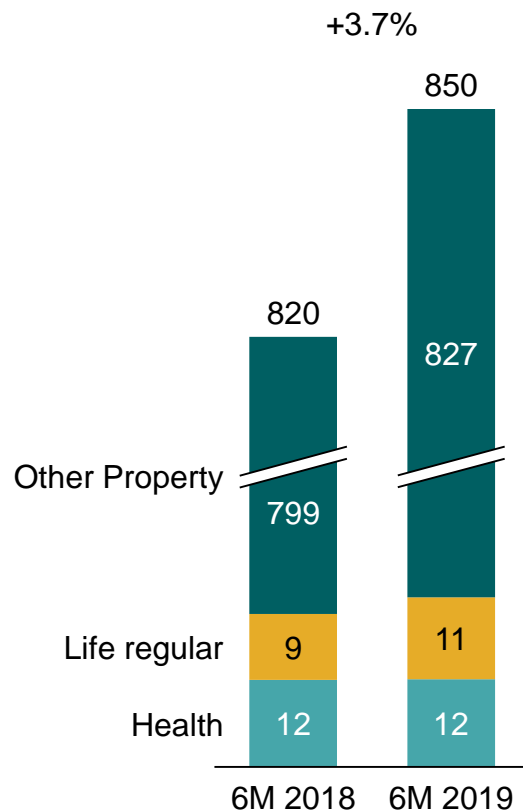
€mn	6M 2019	6M 2018	+/- %
Gross premiums written	164.1	149.7	9.6
Net earned premiums	140.4	126.5	11.0
Financial result	9.4	10.1	-6.8
Other income	1.3	1.3	0.0
Total income	151.1	137.9	9.6
Expenses for claims/benefits	-93.5	-93.9	-0.4
Acquisition and admin. expenses	-13.2	-14.8	-11.1
Other expenses	-30.7	-18.8	63.3
Total expenses	-137.4	-127.5	7.8
Result before taxes	13.7	10.3	32.4
Tax expenses/income	-3.5	-2.5	37.3
Result of the period	10.3	7.8	30.8
Claims Ratio	58.2%	60.4%	-2.2%p
Cost Ratio	22.3%	26.8%	-4.5%p
Combined Ratio	80.4%	87.2%	-6.8%p

- Premium increase driven by growth of the life single premium business in Liechtenstein
- Other expenses effected by FX changes (CHF)
- Result before taxes improved by €3.4mn due to CoR improvement in Germany
- CoR of 80.4%; better claims and cost ratio (storm Friederike in 3M 2018)

CENTRAL FUNCTIONS

Deterioration due to lower financial result and other income

GWP development (€mn)



€mn	6M 2019	6M 2018	+/- %
Gross premiums written	850.1	819.7	3.7
Net earned premiums	674.6	653.2	3.3
Financial result ¹	-14.5	0.4	n.a.
Other income	2.0	16.8	-87.9
Total income	662.1	670.4	-1.2
Expenses for claims/benefits	-442.9	-422.5	4.8
Acquisition and admin. expenses	-217.5	-206.7	5.2
Other expenses	-5.1	-1.6	>100
Total expenses	-665.5	-630.8	5.5
Result before taxes	-3.3	39.6	n.a.
Tax expenses/income	6.8	24.4	-72.1
Result of the period	3.5	64.0	-94.6
Claims Ratio	-	-	-
Cost Ratio	-	-	-
Combined Ratio	-	-	-

- Central Functions include VIG Holding, VIG Re, VIG Fund, the non-profit societies, corporate IT service providers, intermediate holding companies and since Q2 2018 also Wiener Re, the Serbian reinsurance company
- Premium increase driven by VIG Re (+€35.9mn)
- Financial result decreased by €14.9mn impacted by provisions for strategic projects
- Other income down by €14.8mn due to FX

1: Incl. result from shares in at equity consolidated companies

STRATEGY & OUTLOOK

RESULTS 6M 2019

SEGMENTS

APPENDIX

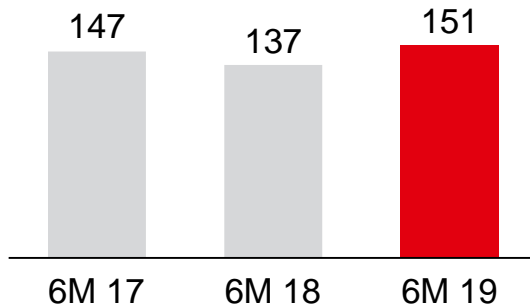
Please note: The quarterly figures for net assets, financial position and results of operations are prepared in accordance with the International Financial Reporting Standards (IFRS).
Rounding differences may occur when rounded amounts or percentages are added up.



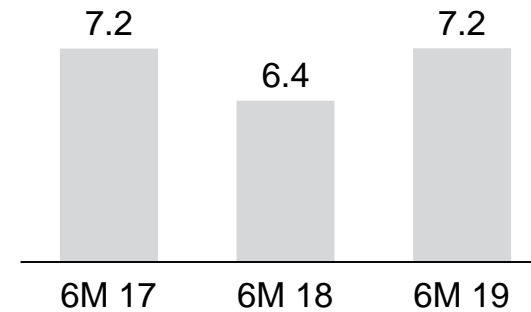
6M 2019 KEY FINANCIALS

Overview of KPIs

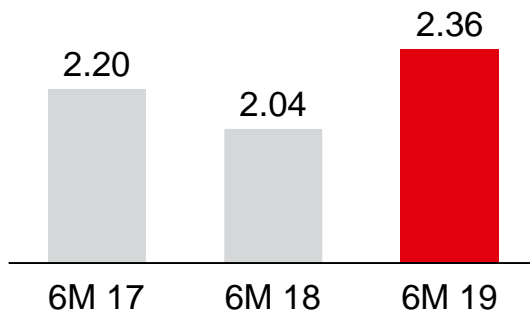
Net result for the period after taxes and non-controlling interest (€mn)



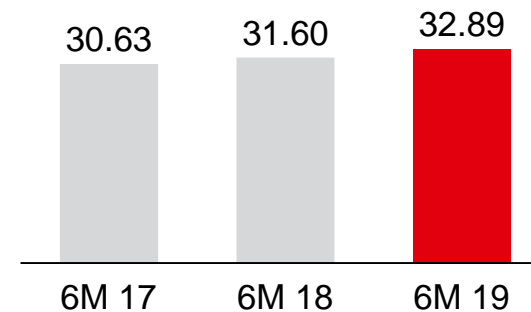
ROE after taxes and non-controlling interests¹ (%)



EPS net of hybrid interest¹ (€)



Book value per share² (€)

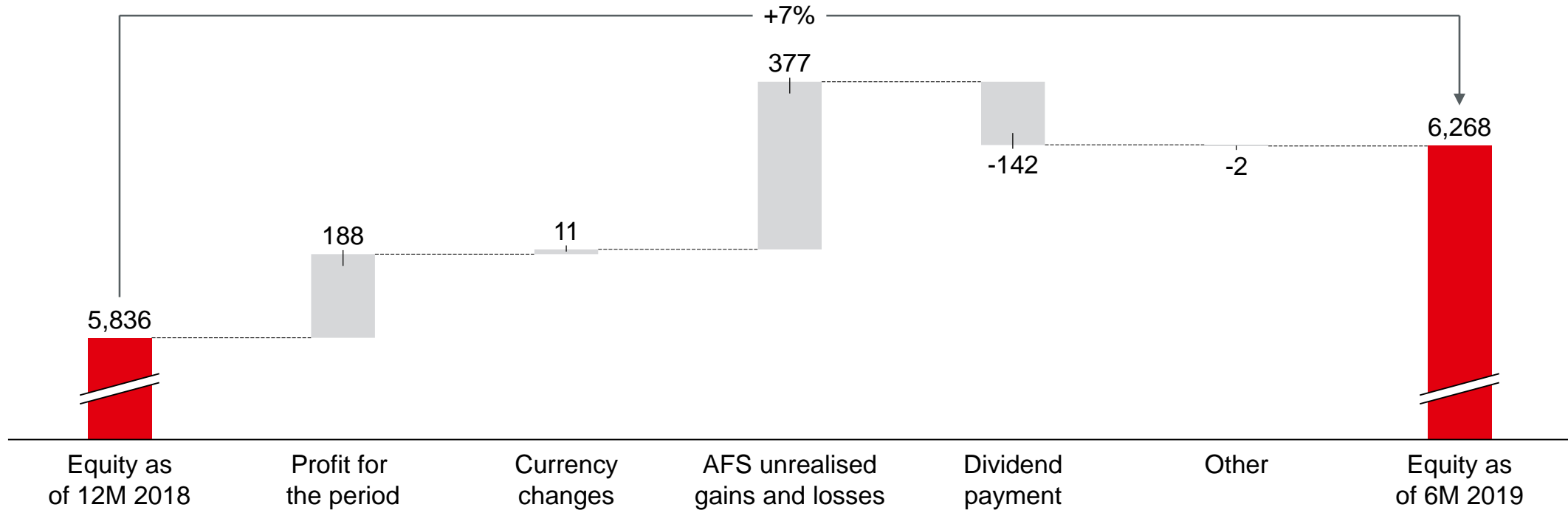


1: Annualised figures; 2: based on shareholders' equity excl. non-controlling interests, hybrid bonds and revaluation reserve

EQUITY DEVELOPMENT IN 6M 2019

Change in yield curve impacts valuation of fixed-yield investments

Change in Group Shareholders' Equity (€mn)





6M 2019 BALANCE SHEET

IFRS (€mn)

€mn	30.06.2019	31.12.2018	+/- %
Intangible assets	2,200	1,961	12.2
Investments	37,852	36,288	4.3
Unit- and index-linked investments	8,437	8,049	4.8
Reinsurers' share in underwriting provisions	1,329	1,136	17.0
Receivables	1,830	1,563	17.1
Tax receivables and advance payments out of income tax	296	298	-0.6
Deferred tax assets	94	95	-1.8
Other assets	456	427	6.6
Cash and cash equivalents	1,403	1,347	4.1
Total assets	53,896	51,163	5.3
Shareholders' equity	6,268	5,836	7.4
thereof minorities (incl. non-profit housing societies)	1,317	1,288	2.3
Subordinated liabilities	1,459	1,459	0.0
Underwriting provisions	31,984	30,506	4.8
Unit- and index-linked technical provisions	7,938	7,609	4.3
Non-underwriting provisions	842	867	-2.9
Liabilities	4,674	4,277	9.3
Tax liabilities out of income tax	309	269	15.0
Deferred tax liabilities	290	204	42.0
Other liabilities	133	137	-3.3
Total liabilities and equity	53,896	51,163	5.3



6M 2019 PREMIUMS BY BUSINESS LINES AND COUNTRY (I)

IFRS (€mn)

	MTPL			Casco			Other property		
	6M 2019	6M 2018	+/- %	6M 2019	6M 2018	+/- %	6M 2019	6M 2018	+/- %
Austria	188.7	188.1	0.3	169.8	162.5	4.4	859.0	822.1	4.5
Czech Republic	156.8	149.4	4.9	125.8	123.5	1.9	258.3	264.4	-2.3
Slovakia	78.2	79.5	-1.6	53.6	55.0	-2.6	62.4	64.1	-2.6
Poland	128.9	108.1	19.2	97.3	85.0	14.5	180.6	121.6	48.6
Romania	46.8	97.3	-51.9	77.7	67.8	14.6	51.3	51.1	0.5
Baltic states	66.7	57.1	16.8	52.1	35.1	48.5	64.3	39.7	62.1
Hungary	24.7	15.1	63.1	9.5	9.4	1.1	40.2	32.6	23.2
Bulgaria	17.4	11.1	56.2	31.5	27.6	14.1	29.9	21.8	37.0
Turkey/Georgia	22.6	22.7	-0.4	19.8	16.4	20.5	53.8	56.9	-5.3
<i>Georgia</i>	1.2	0.9	29.9	3.7	2.9	26.4	6.4	6.2	3.5
<i>Turkey</i>	21.4	21.8	-1.7	16.1	13.5	19.3	47.4	50.6	-6.4
Remaining CEE	50.4	44.9	12.0	25.5	23.0	11.1	61.0	51.8	17.7
<i>Albania incl. Kosovo</i>	12.9	12.1	6.8	1.1	0.9	18.8	4.6	3.6	26.3
<i>Bosnia & Herzegovina</i>	1.4	1.9	-26.1	0.7	0.6	15.8	4.8	4.5	7.8
<i>Croatia</i>	6.0	6.0	-1.5	2.8	2.7	4.9	17.8	15.2	17.3
<i>North Macedonia</i>	6.2	5.7	9.1	0.9	0.9	1.9	8.1	7.8	3.7
<i>Moldova</i>	1.8	1.7	4.2	1.4	1.4	-3.8	1.4	1.1	20.9
<i>Serbia</i>	5.5	5.8	-5.5	6.6	6.4	2.4	16.1	15.6	3.2
<i>Ukraine</i>	16.6	11.7	41.9	12.0	10.0	20.3	8.2	4.0	>100
Other Markets	-	-	-	-	-	-	65.4	62.2	5.2
<i>Germany</i>	-	-	-	-	-	-	65.4	62.2	5.2
<i>Liechtenstein</i>	-	-	-	-	-	-	-	-	-



6M 2019 PREMIUMS BY BUSINESS LINES AND COUNTRY (II)

IFRS (€mn)

	Life regular			Life single			Health		
	6M 2019	6M 2018	+/- %	6M 2019	6M 2018	+/- %	6M 2019	6M 2018	+/- %
Austria	646.5	643.5	0.5	136.8	144.3	-5.2	215.4	209.6	2.7
Czech Republic	319.7	305.8	4.5	24.6	31.6	-22.2	7.9	6.9	14.6
Slovakia	90.5	85.5	5.8	116.4	112.5	3.5	6.2	5.2	18.7
Poland	87.0	96.0	-9.4	43.9	39.2	11.9	6.5	5.3	22.9
Romania	24.9	23.5	6.1	29.8	27.9	6.7	4.4	5.1	-14.8
Baltic states	29.9	26.7	11.7	11.0	8.8	24.6	33.1	25.8	28.3
Hungary	41.4	43.9	-5.6	18.1	17.4	4.5	9.3	7.2	28.5
Bulgaria	16.8	15.7	7.6	6.2	5.4	14.3	23.0	5.7	>100
Turkey/Georgia	-	-	-	-	-	-	15.3	20.5	-25.6
<i>Georgia</i>	-	-	-	-	-	-	12.8	17.2	-25.8
<i>Turkey</i>	-	-	-	-	-	-	2.5	3.3	-24.2
Remaining CEE	37.5	30.5	23.2	29.9	26.6	12.5	14.5	8.3	74.0
<i>Albania incl. Kosovo</i>	-	-	-	-	-	-	1.6	1.6	1.7
<i>Bosnia & Herzegovina</i>	7.4	0.8	>100	2.4	0.3	>100	0.1	0.0	>100
<i>Croatia</i>	14.0	14.8	-5.1	23.9	24.3	-1.8	1.7	1.2	39.9
<i>North Macedonia</i>	-	-	-	-	-	-	0.1	0.0	>100
<i>Moldova</i>	-	-	-	-	-	-	0.4	0.3	72.1
<i>Serbia</i>	15.1	14.0	7.7	3.6	1.9	86.2	2.9	2.3	26.0
<i>Ukraine</i>	1.0	0.9	14.4	0.0	0.1	-46.2	7.7	2.9	>100
Other Markets	41.1	39.1	5.0	57.6	48.4	18.9	-	-	-
<i>Germany</i>	37.1	35.0	5.9	8.0	9.4	-15.6	-	-	-
<i>Liechtenstein</i>	4.0	4.1	-2.6	49.6	39.0	27.2	-	-	-



6M 2019 COUNTRY OVERVIEW GWP / PBT / COMBINED RATIO

IFRS (€mn)

	GWP Total			Result before taxes			Combined Ratio net (in %)		
	6M 2019	6M 2018	+/- %	6M 2019	6M 2018	+/- %	6M 2019	6M 2018	+/- %p
Austria	2,216.2	2,170.0	2.1	87.9	76.7	14.6	95.3	95.3	0.0
Czech Republic	893.1	881.7	1.3	77.5	84.9	-8.8	94.9	94.6	0.3
Slovakia	407.3	401.8	1.4	21.2	20.1	5.4	99.6	98.6	1.0
Poland	544.1	455.2	19.5	23.1	21.6	6.8	95.2	94.1	1.1
Romania	234.9	272.7	-13.9	2.4	-43.1	n.a.	102.6	98.6	4.0
Baltic states	257.1	193.2	33.0	4.0	0.0	>100	97.0	100.8	-3.8
Hungary	143.2	125.6	14.0	4.4	3.1	41.9	98.2	99.7	-1.5
Bulgaria	124.8	87.3	42.9	9.3	4.1	>100	93.6	97.2	-3.5
Turkey/Georgia	111.5	116.5	-4.3	4.2	3.3	29.5	100.6	102.8	-2.2
Turkey	87.4	89.2	-2.0	3.4	2.5	37.3	104.3	108.1	-3.9
Georgia	24.1	27.3	-11.7	0.8	0.8	4.8	76.7	70.4	6.2
Remaining CEE	218.8	185.1	18.2	13.9	11.6	19.9	94.3	96.3	-1.9
Albania incl. Kosovo	20.2	18.3	10.8	1.3	1.2	11.5	92.6	92.9	-0.2
Bosnia & Herzegovina	16.8	8.0	>100	-0.2	0.1	n.a.	111.2	103.4	7.8
Croatia	66.2	64.3	3.1	4.7	3.9	22.4	94.0	99.3	-5.3
Moldova	5.0	4.6	9.7	0.1	0.4	-74.5	106.2	93.0	13.2
North Macedonia	15.3	14.4	6.1	1.9	1.9	-0.9	79.7	79.9	-0.2
Serbia	49.8	46.1	8.0	3.7	3.3	10.5	91.6	97.1	-5.5
Ukraine	45.5	29.5	54.1	2.4	0.8	>100	96.6	100.0	-3.4
Other Markets	164.1	149.7	9.6	13.7	10.3	32.4	80.4	87.2	-6.8
Germany	110.5	106.6	3.6	13.9	10.3	35.2	80.4	87.2	-6.8
Liechtenstein	53.6	43.1	24.4	-0.2	0.1	n.a.	0.0%	0.0%	0.0



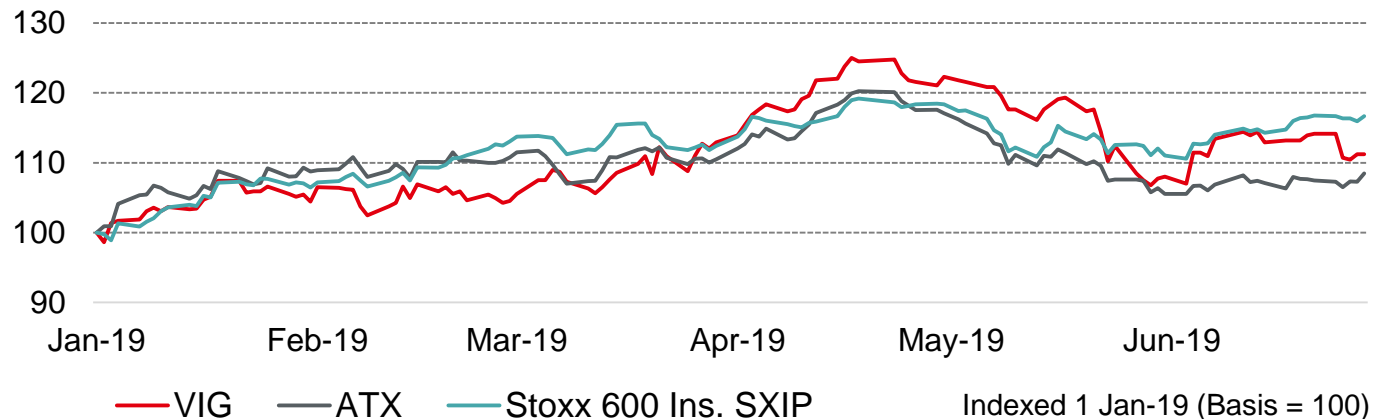
VIG SHARE (I)

Number of common shares: 128,000,000 / ISIN: AT0000908504

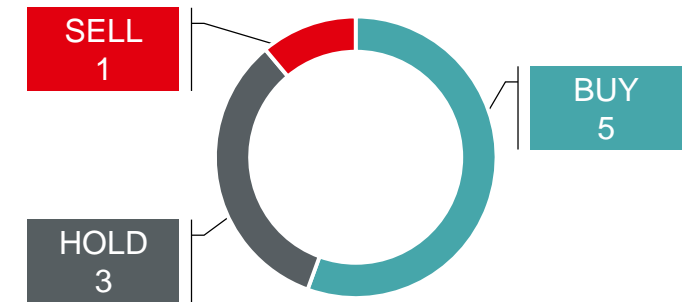
General information

Current listings	Ticker	Rating	Major Indices
Vienna	▪ Vienna Stock Exchange: VIG	Standard & Poor's:	ATX
Prague	▪ Bloomberg: VIG AV / VIG CP	A+, stable outlook	ATX Prime
	▪ Reuters: VIGR.VI / VIGR.PR		PX

VIG compared to ATX and Stoxx Europe 600 Ins.



Current analyst recommendation split



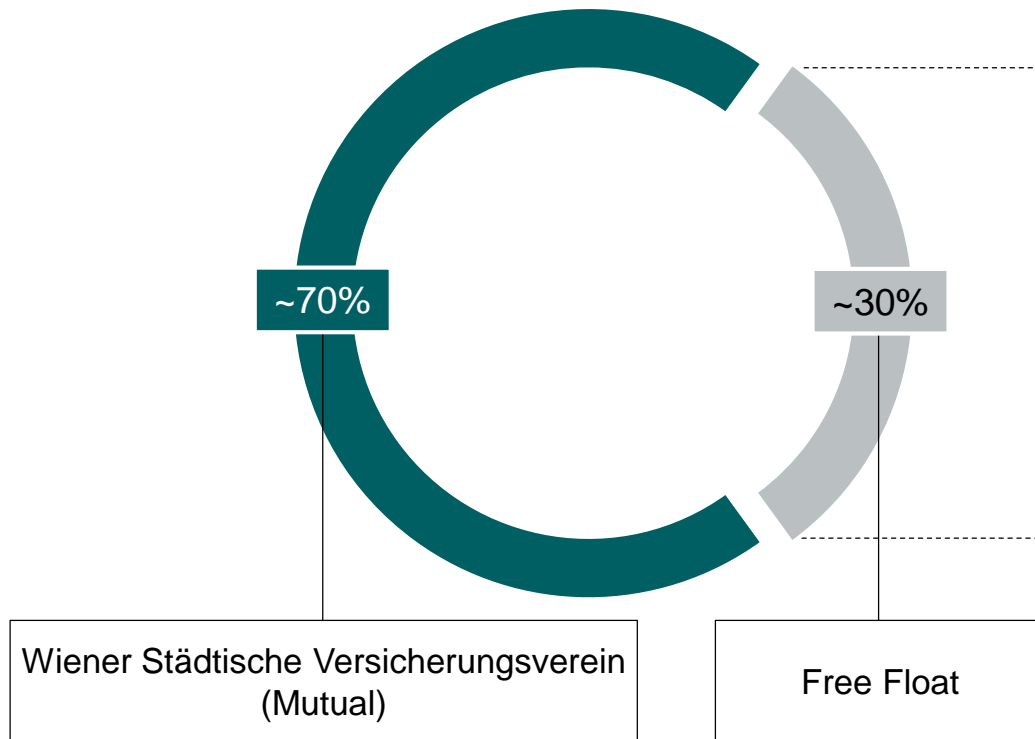
Share price development 6M 2019

High	EUR	25.350
Low	EUR	20.000
Price as of 30 June	EUR	25.550
Market cap.	EUR	2.89bn
Share performance (excl. dividends)	%	+11.2

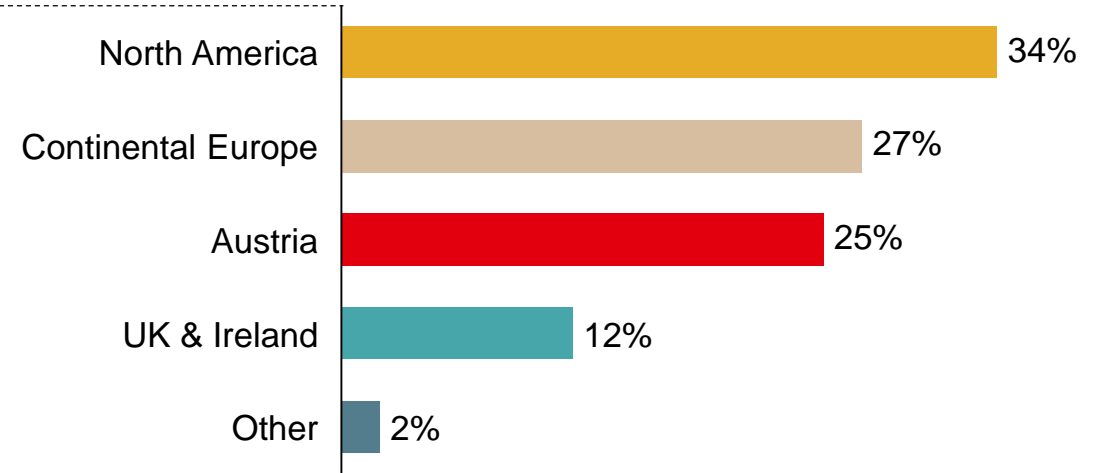


VIG SHARE (II)

Shareholder structure



Free float split by region¹



¹ Split of identified shares, April 2019 (Source: CMi2i)



Stand August 2019

WIR SIND **NUMMER 1**
IN ÖSTERREICH, ZENTRAL- UND OSTEUROPA.

VIG
VIENNA INSURANCE GROUP
Schützen, was zählt.

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Financial calendar 2019*

Date	Event
17 Apr. 2019	Results and Annual Report for the year 2018
14 May 2019	Record data Annual General Meeting
22 May 2019	Results for the first quarter 2019
24 May 2019	Annual General Meeting
27 May 2019	Ex-dividend-day
28 May 2019	Record date dividend
29 May 2019	Dividend payment day
27 Aug. 2019	Results for the first half-year 2019
27 Nov. 2019	Results for the first three quarters 2019

* Preliminary planning

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