



Vienna Insurance Group Investor Presentation

August 2016



Development 6M 2016

Successful strategy

Long-term potential

Segments

Overview of the 6M 2016 results



Business development in line with expectations

€4.9bn

Total premium volume increased by 0.4%

- Solid development in all lines of business motor, other property, life regular premium and health business growing y-o-y
- Ongoing targeted reduction of life single premium business by €163mn (-18.6%) due to low interest rate environment
- Premium volume excl. life single premium business up 4.5%

€201.3mn

PBT burdened by lower financial result

- Total financial result down by €68.5mn (-13.2%)
- Impact from changed valuation of non-profit housing societies included

97.9% Cor

Net combined ratio at level of Q1 2016

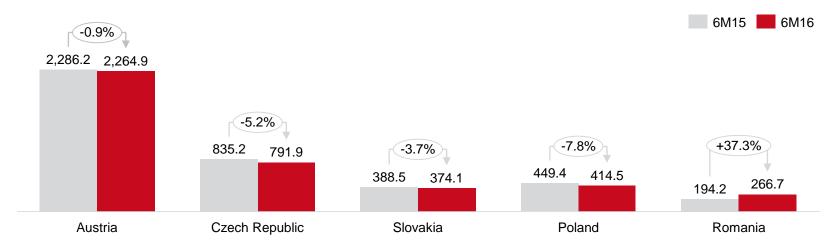
- Cost ratio slightly down by 0.3%p y-o-y
- Claims ratio increased by 2.3%p y-o-y

Premium development in major markets impacted by single premium business reduction



Overview of premiums by segments (I)

Gross written premiums (€mn; y-o-y chg.)



Remarks

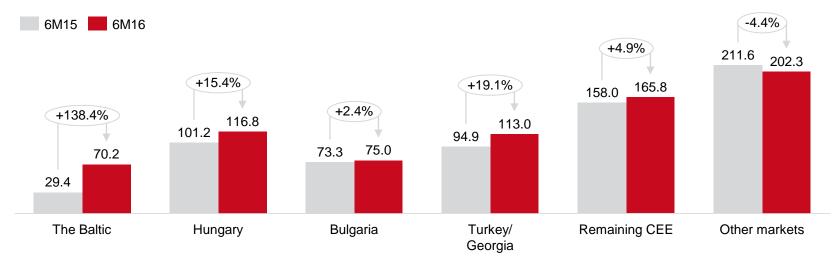
- Premium increases in Austria (+0.6%), Czech Republic (+7.8%) and Slovakia (+4.5%) excluding life single premium business
- In Poland two thirds of overall premium decrease (-€35mn) due to challenging market environment; one third is Baltic non-life business now shown in new segment "the Baltic"
- Double-digit growth of 37.3% in Romania driven by strong increases in motor third party liability insurance (MTPL +€61mn) and growing casco and other property business



Strong GWP growth in new segments of CEE region

Overview of premiums by segments (II)

Gross written premiums (€mn; y-o-y chg.)



Remarks

- The Baltic: first-time consolidation of Baltikums and Compensa Lithuania included
- Hungary: growth in all lines of business
- Turkey/Georgia: growth driven by MTPL rate increase in Turkey
- Remaining CEE: premium growth based on strong developments in Croatia and Serbia
- Other markets: reduced life single premium business

Remaining CEE includes Albania, Bosnia-Herzegovina, Croatia, Macedonia, Moldova, Ukraine and Serbia / Other markets are Germany and Liechtenstein

6M 2016

Strategy

Potential

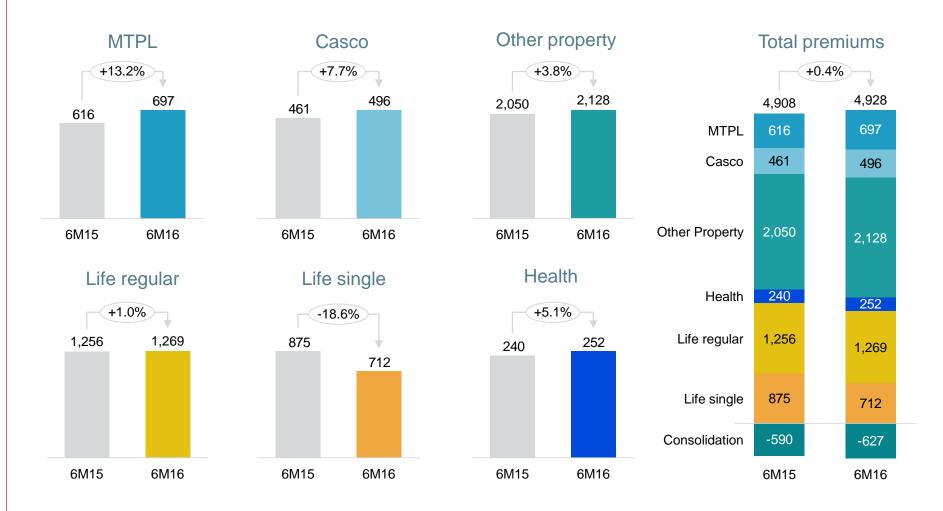
Segments

Appendix

Solid premium development in all lines of business except for life single premium business



Gross written premiums (€mn; y-o-y chg.)

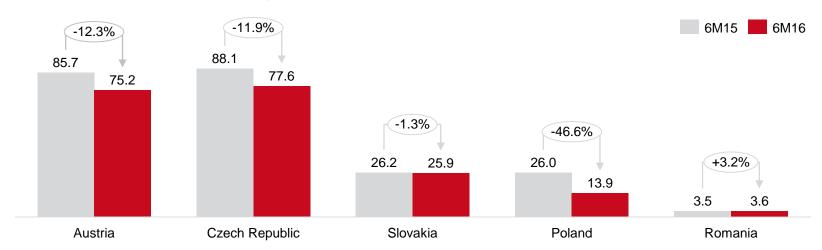




Group PBT of €201.3mn down by 17.6% y-o-y

Overview of profits by segments (I)

Profit before taxes (€mn; y-o-y change)



Remarks

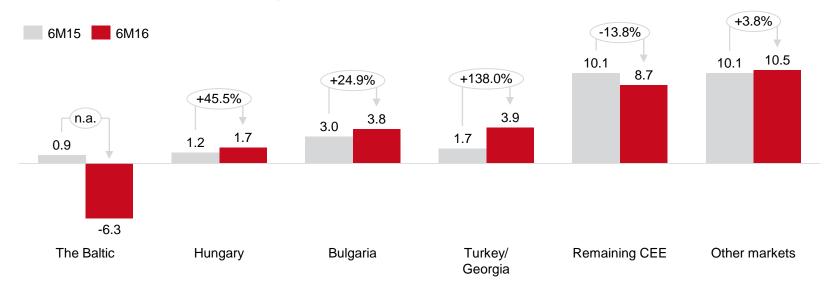
- In Austria (-€10.5mn) and the Czech Republic (-€10.5mn) the declining profits are driven by less financial income
- In Poland, a highly competitive motor market and lower financial result led to a €12.1mn decline in profit before taxes



Profit development of new segments

Overview of profits by segments (II)

Profit before taxes (€mn; y-o-y change)



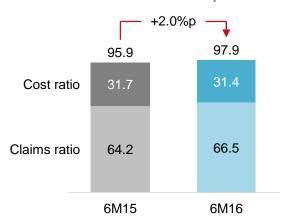
Remarks

- Start-up costs after non-life portfolio transfer deteriorates the result of the Baltic segment
- Strong growth rates in Hungary, Bulgaria and Turkey/Georgia
- Decreased profit before taxes in Remaining CEE driven by claims development in the Ukraine

Combined ratio at 97.9%



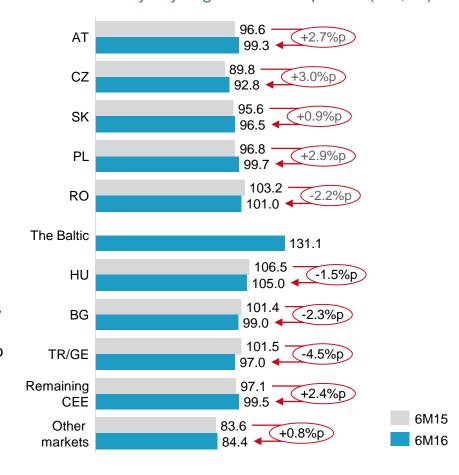
P&C Combined ratio development



Remarks

- Austria: CoR of 99.3% driven by increased cost ratio as a result of change in personnel provisions
- Czech Republic: Increased CoR of 92.8% mainly due to higher claims due to local hail events
- Poland: CoR still below 100% but impacted by competitive market environment

P&C CoR 6M y-o-y regional development (net, %)



Rounding differences may occur when rounded amounts or percentages are added up.

6M 2016

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Potential

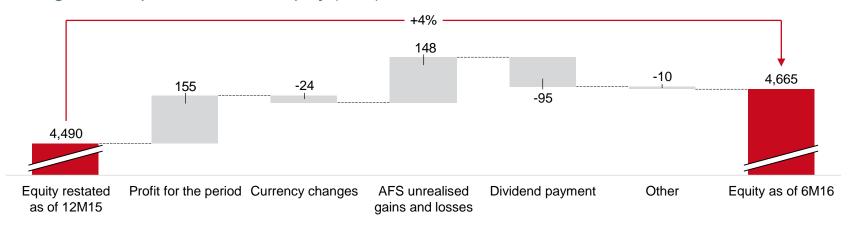
Segments

Equity development

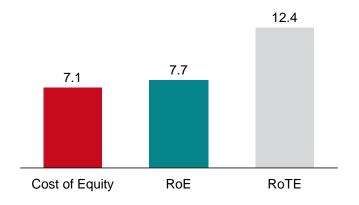


12M 2015 restated for changed valuation of non-profit housing societies

Change in Group Shareholders' Equity (€mn)



Return on Equity vs. Cost of Equity



Calculation notes

- Net RoE: Group profit after tax and minorities to total average shareholders' equity (excl. revaluation reserve and minorities)
- Tangible equity excludes goodwill

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Strategy

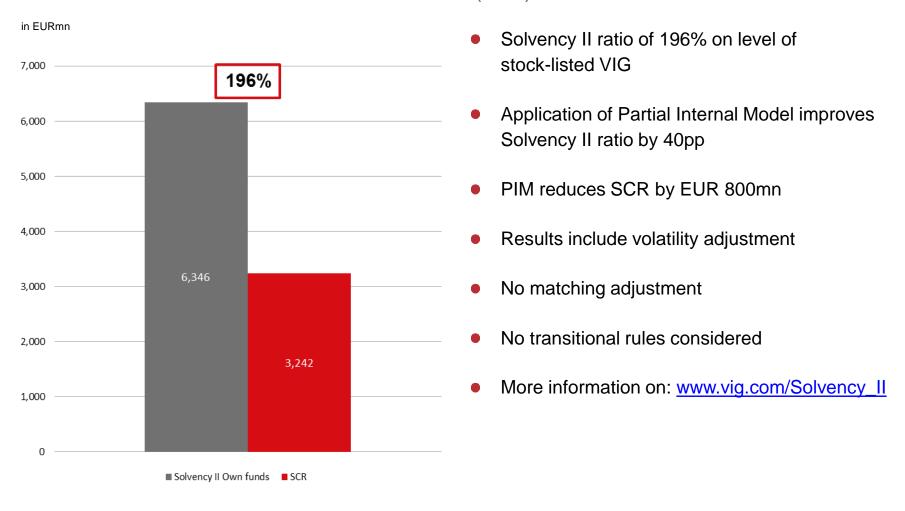
Potential

Segments



Solvency II ratio of 196% as of 31 Dec. 2015

Calculation based on Partial Internal Model (PIM)



6M 2016 Strategy

Potential

Segments

Outlook



Short-term / medium-term / general

2016 Outlook

Profit before taxes

Despite that it is expected that the current low interest rate environment will lead to another decline in the ordinary financial result VIG aims to:

At least double the profit before taxes 2015 up to €400mn

Mid-term goals

- Profitable growth either organic or via acquisitions
- Retaining market leader positions in AT, CZ and SK
- Market share of at least 10% in HR, HU, PL, RS
- Improvement of CoR towards 95%
- Maintaining sound capital ratios under Solvency 2 regulations

General policy

Dividend policy

Distribution of at least 30% of net profits after minorities

Strategy Potential Segments **Appendix** 12



Development 6M 2016

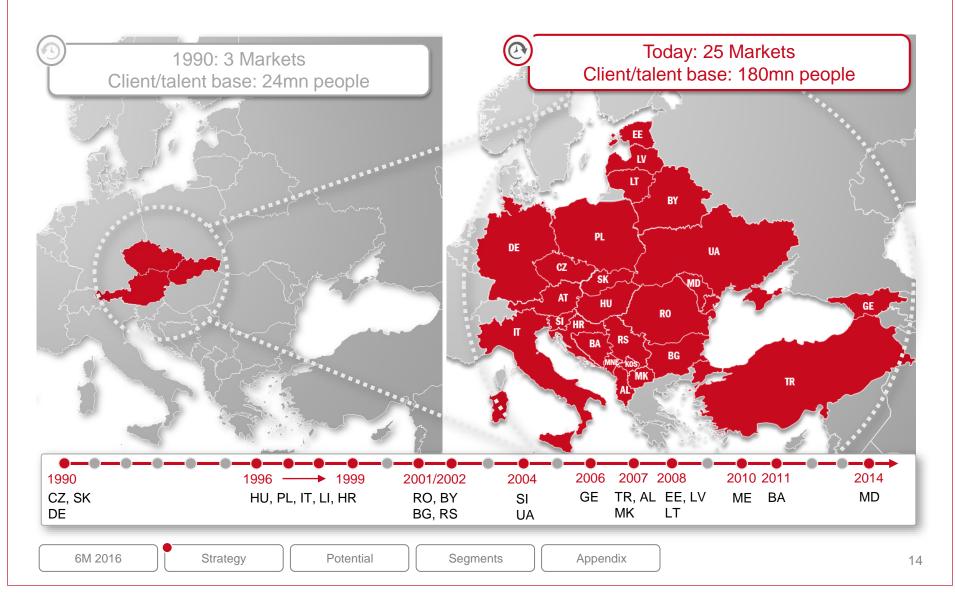
Successful strategy

Long-term potential

Segments

Dynamic expansion into CEE out of Austria

VIG with the most diversified network throughout the region





Focus on insurance business

Successful banc-assurance in Austria and CEE

Insurance business is core business of VIG

- Today around 50 insurance companies are part of VIG
- Nearly all lines of retail and commercial business covered pension fund business being not core
- Focus on technical results (COR below 100%)
- Asset management is done with a very conservative profile to cover life and non-life reserves

Cooperation between VIG and Erste Group

- VIG acquired insurance operations of Erste Group in 2008
- At the same time the strategic mutual distribution agreement for 15 years plus renewal for 10 years started
- Bank distribution is key in sale of life insurance





Local entrepreneurship as basis for success

Clear commitment to local management

Insurance business is local business

- Local management with best understanding of their markets and customer needs
- Members of the management board of VIG all have different country responsibilities and are members in the respective local Supervisory Board
- Close contact between local managers and the members of the board of VIG → lean management structure
- Flexible reaction to changing market environment possible → quick decision taking
- Local managers fully accountable for the performance of their companies

Group Steering

- Group guidelines of VIG to be strictly followed by all Group companies in terms of
 - Asset management
 - Reinsurance
 - Reporting
 - IT Security
 - Calculation of Embedded Value and Solvency



Best risk mitigation given by accountable managers – selecting the right people is key

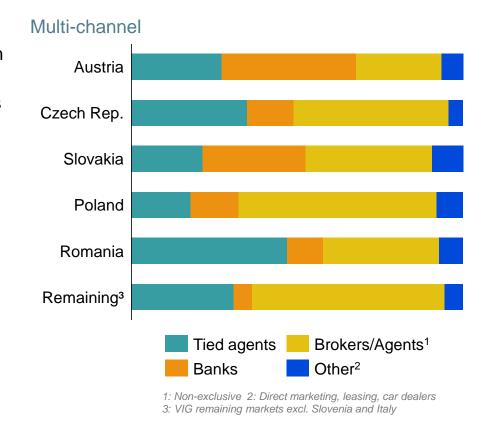
Unique market approach with long-term focus

Multi-brand and multi-channel provide best access to customers

Multi-brand

- Local brands with good customer recognition are retained
- Different brands target different client groups
- Multi-brand allows for internal benchmarking
- VIG pushes joint back-office activities and shared services within the markets
- Regular appraisal of brand efficiency ->
 otherwise merger of companies





Multi-brand and multi-channel are paramount for VIG

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Appendix

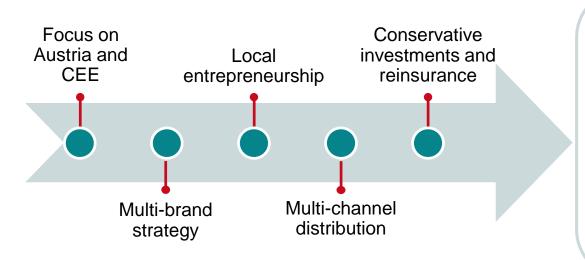
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Continuing on the path of a well-proven strategy with refinements for the future



Strategy confirmed, refinements

Continuation of proven strategy



Strategy refinement for the future

- Gain market shares with growth in selected markets:
 - Croatia, Hungary, Poland and Serbia
- Digitalisation emphasis in the area of products and services
- Strengthening health insurance

Confirmed dividend policy

Distribution of at least 30% of Group net profits after minorities



VIG strengthening its growth platform in CEE

VIG is aiming to grow its market share in Croatia, Hungary, Poland and Serbia to at least 10% in the mid-term

Croatia:

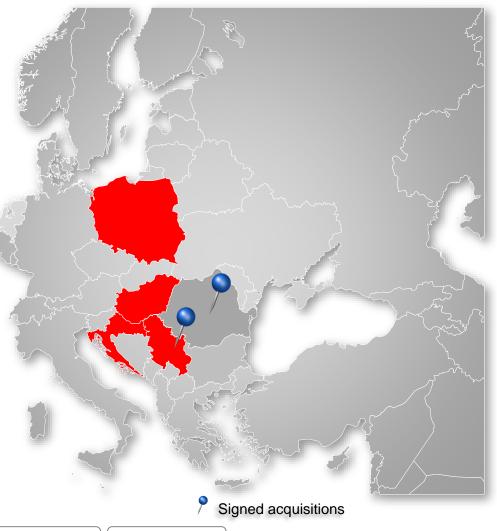
With total GWP up 6.2% in HY 2016, VIG Croatia is growing above market; driven by double-digit growth rates in motor casco and other property business

Serbia:

In July VIG signed the purchase agreement for the non-life and life companies of AXA Serbia with a premium volume of more than €12mn; with closing of the transaction – subject to approval by local authorities – the current market share of 9.7% will increase to clearly above 10%

Romania: Acquisition of AXA life insurance with €4.5mn premiums for 2015 announced in July 2016

 Hungary: GWP increased by 15.4%



6M 2016

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Potential

Segments

Refinement of strategy (II)



Focus on health insurance and digitalisation in the area of products and services

Stronger focus on health insurance

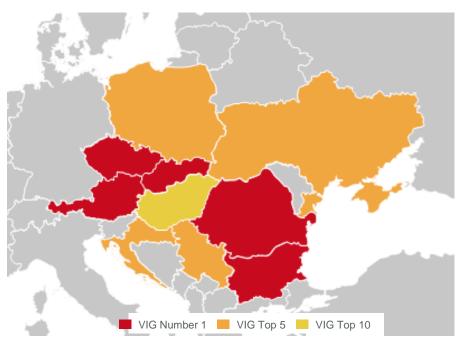
- In many countries: discussions about affordability of public health care systems
 - Life expectancy up → longer time of (chronic) illness and care
 - Medical treatment becoming more expensive
 - Social insurance systems under cost pressure; need for private spending/contribution
 - "Internationality" treatment abroad
- Growth potential in the health insurance business to be targeted also via health care providers

Digitalisation under way

- Use of digital products and services has become more popular
- VIG already offers many innovative products and services in Group companies
- Based on this potential:
 - Expand existing offering
 - Develop new offers and services
 - Transfer existing products to other markets

Excellent market positions of VIG

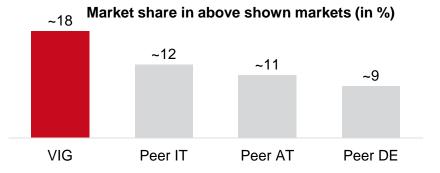
VIG is the clear No 1 in its major CEE markets



Country	Market positions		tions	Total market share	
Country	Total	N-life	Life	Total Illainet Silaie	
Austria	1	1	1	26.2%	
Czech Republic	1	1	1	34.1%	
Slovakia	1	2	1	32.7%	
Poland	4	5	4	6.8%	
Romania	1	1	2	26.5%	
Bulgaria	1	1	2	- 16.3%	
Croatia	5	7	3	6.7%	
Serbia	4	4	2	- 8.8%	
Ukraine	3	5	8	4.1%	
Hungary	6	6	6	- 7.4%	
0 1 11					

Source: local insurance authorities;

data as of 1Q16 (data for Slovakia and Hungary as of 4Q15)



Market share in AT & CEE
VIG clearly ahead of its peers

Source: local market reports; market shares according to current composition of groups; as of 4Q15; SK data estimated

6M 2016 Strategy Potential Segments Appendix

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Development 6M 2016

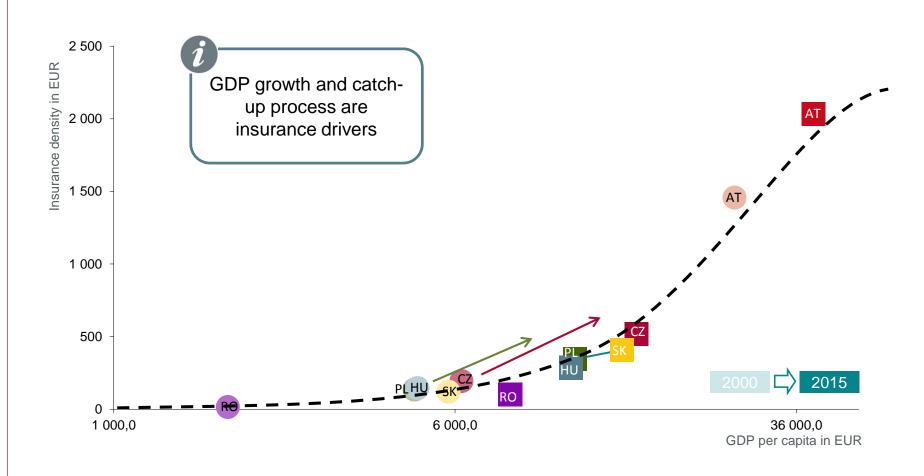
Successful strategy

Long-term potential

Segments

Insurance growth is a catching-up process

Model of insurance demand development still valid



Source: Swiss Re Sigma, IMF

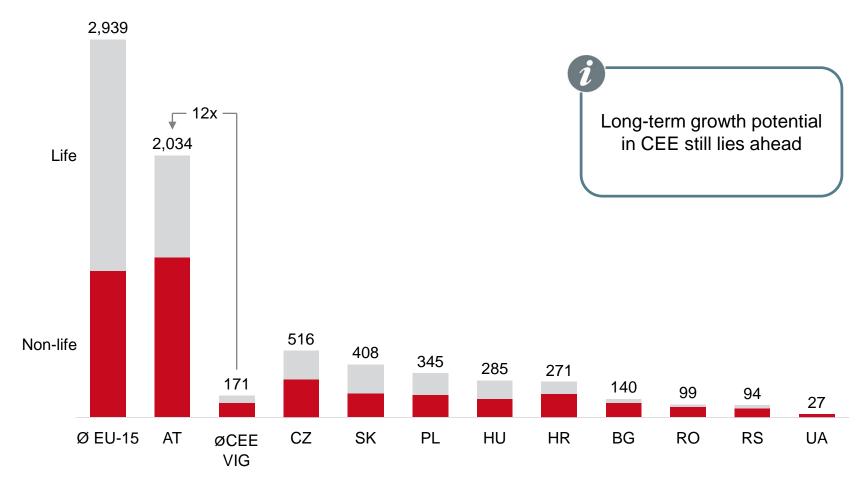
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Potential

Segments

Striking under-penetration shows potential

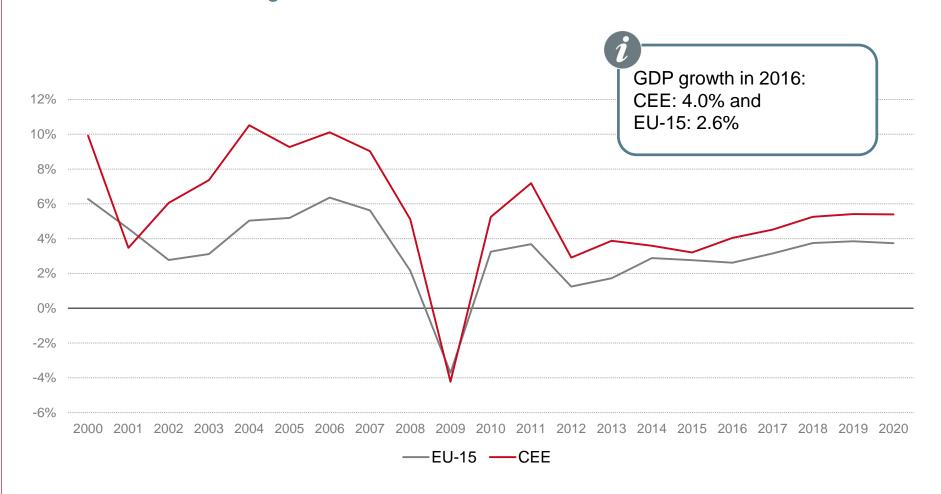
Annual premiums per capita (insurance density), in EUR



Source: Local insurance authorities; IMF; Swiss Re Sigma ; CEE: weighted average of CEE major markets; Data as of year-end 2015

CEE grows faster than the EU-15

Forecast of economic growth in CEE vs. EU-15



Source: IMF; April 2016; CEE = VIG markets without Austria, Italy, Liechtenstein and Germany

6M 2016 Strategy Potential Segments



Development 6M 2016

Successful strategy

Long-term potential

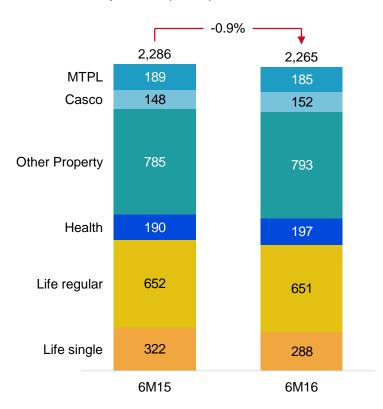
Segments

Austria: stable premium development; PBT impacted by reduced financial result



CoR impact due to changed personnel provisions

GWP development (€mn)



P&L: P&C business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	25.6	-57.3%
Other non-technical result	6.8	n.a.
Result (pre tax)	32.5	-36.0%
Claims ratio	68.5%	0.6%p
Cost ratio	30.8%	2.2%p
Combined ratio	99.3%	2.7%p

P&L: Life and health business (€mn)

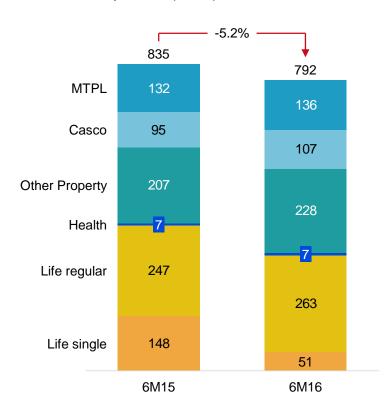
	6M16	Y-o-Y
Underwriting and financial result	36.2	-23.9%
Other non-technical result	6.5	n.a.
Result (pre tax)	42.7	22.2%

Czech Republic: lower financial result main driver for decreased PBT



Excellent CoR of 92.8%

GWP development (€mn)



P&L: P&C business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	30.7	-37.0%
Other non-technical result	-1.2	-25.2%
Result (pre tax)	29.5	-37.4%
Claims ratio	62.0%	1.7%p
Cost ratio	30.8%	1.3%p
Combined ratio	92.8%	3.0%p

P&L: Life business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	47.1	17.7%
Other non-technical result	1.0	6.8%
Result (pre tax)	48.1	17.4%

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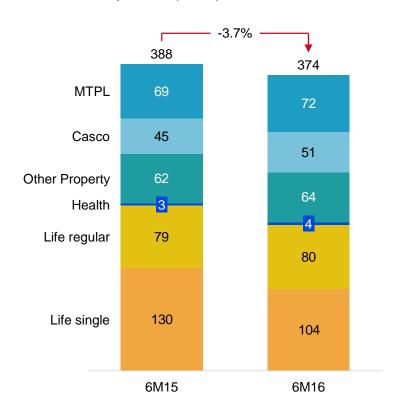
Segments

Slovakia: Premium decrease driven by reduced life single premium



Stable development in all other lines of business

GWP development (€mn)



P&L: P&C business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	11.3	-20.3%
Other non-technical result	-1.0	>100%
Result (pre tax)	10.4	-26.7%
Claims ratio	60.4%	6.8%p
Cost ratio	36.1%	-5.9%p
Combined ratio	96.5%	0.9%p

P&L: Life business (€mn)

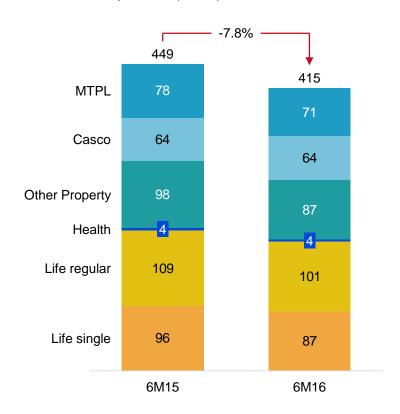
	6M16	Y-o-Y
Underwriting and financial result	14.6	27.4%
Other non-technical result	0.9	53.2%
Result (pre tax)	15.5	28.7%

Poland: pricing pressure in motor and lower financial result are main drivers of negative developments



Premiums and profit before taxes down

GWP development (€mn)



P&L: P&C business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	10.8	-53.9%
Other non-technical result	-1.3	>-100%
Result (pre tax)	9.5	-59.3%
Claims ratio	67.5%	4.6%p
Cost ratio	32.3%	-1.7%p
Combined ratio	99.7%	2.9%p

P&L: Life business (€mn)

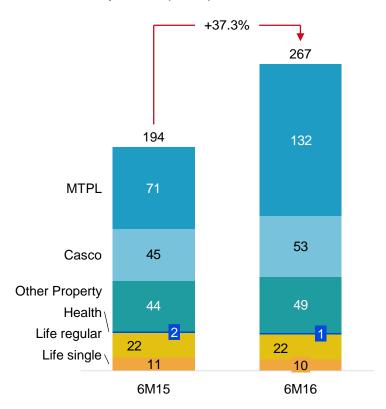
	6M16	Y-o-Y
Underwriting and financial result	-0.4	n.a.
Other non-technical result	4.8	>100%
Result (pre tax)	4.4	66.0%

Romania: strong premium increase and overall PBT slightly up 3.2%



CoR constantly moving towards 100%

GWP development (€mn)



P&L: P&C business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	1.7	>100%
Other non-technical result	-1.0	>100%
Result (pre tax)	0.7	21.8%
Claims ratio	64.8%	1.7%p
Cost ratio	36.2%	-3.9%p
Combined ratio	101.0%	-2.2%p

P&L: Life business (€mn)

	6M16	Y-o-Y
Underwriting and financial result	2.8	-1.7%
Other non-technical result	0.0	>100%
Result (pre tax)	2.9	-0.6%

6M 2016

Strategy

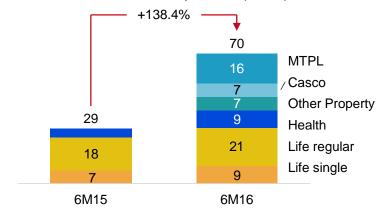
Potential

Segments

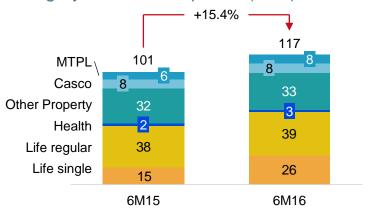
Premium development of new segments (I)



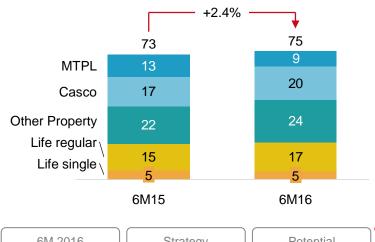
The Baltic GWP development (€mn)



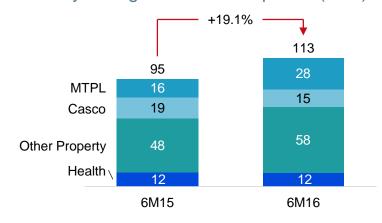
Hungary GWP development (€mn)



Bulgaria GWP development (€mn)



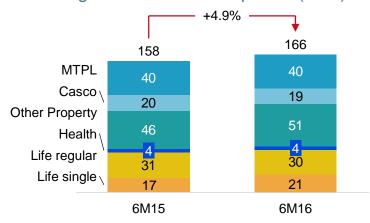
Turkey/Georgia GWP development (€mn)



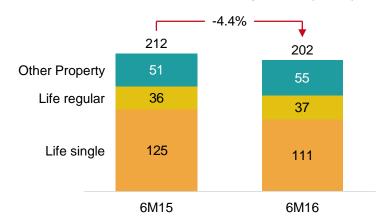
Premium development of new segments (II)



Remaining CEE GWP development (€mn)



Other markets GWP development (€mn)





Development 6M 2016

Successful strategy

Long-term potential

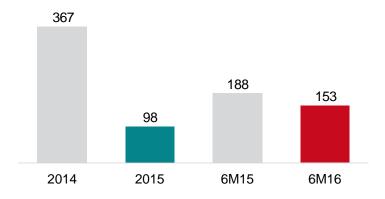
Segments

6M 2016 Key financials

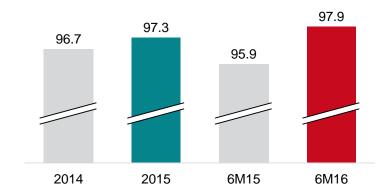
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Overview of KPIs

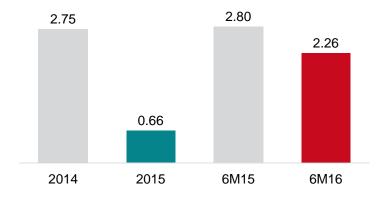
Net Profit after tax and minorities (€mn)



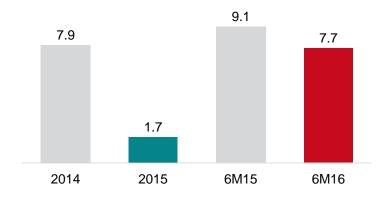
Combined Ratio (net, %)



EPS¹ (€)



ROE after tax and minorities (%)



1: EPS net of hybrid interest, annualised figures

6M 2016

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Non-profit Housing Societies - Restatement

Main impact on PBT and Equity

CONSOLIDATED INCOME STATEMENT (€mn)	1-12/2015 adjusted	1-12/2015 reported
Net earned premiums	8,180.5	8,180.5
Financial result excl. at equity consolidated companies	1,000.0	1,000.0
Result from shares in at equity consolidated companies	40.2	74.9
Other income	150.2	150.2
Expenses for claims and insurance benefits	-6,748.9	-6,748.9
Acquisition and administrative expenses	-1,847.6	-1,847.6
Other expenses	-636.8	-637.1
Profit before taxes	137.7	172.1
Taxes	61.8	61.8
Net profit (Profit for the period)	75.8	110.3
Non-controlling interests	5.8	12.1
Net profit after non-controlling interests	70.0	98.2
Earnings per share in €	0.44	0.66

BALANCE SHEET (€mn)	31 Dec. 2015 adjusted	31 Dec. 2015 reported
Investments	30,142	30,709
Cash and cash equivalents	1,10	1,103
Retained shareholders' equity	4,379	4,860
Non-controlling interests	112	198
Shareholders' equity	4,490	5,058
Total assets	44,580	45,148

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6M 2016 Income statement



IFRS (€mn) / 6M 2015 restated

€mn	6M 2016	6M 2015	+/-%
Gross premiums written	4,928.1	4,908.0	0.4
Net earned premiums	4,191.6	4,208.9	-0.4
Financial result ¹	449.5	517.9	-13.2
Other income	103.9	50.2	107.0
Total income	4,744.9	4,776.9	-0.7
Expenses for claims and insurance benefits	-3,467.0	-3,352.6	3.4
Acquisition and administrative expenses	-973.3	-956.5	1.8
Other expenses	-103.4	-223.7	-53.8
Total expenses	-4,543.7	-4,532.8	0.2
Profit before taxes	201.3	244.1	-17.5
Taxes	-46.3	-53.4	-13.3
Net profit (Profit for the period)	155.0	190.7	-18.7
Non-controlling interests	-2.3	-2.8	-17.7
Net profit after non-controlling interests	152.7	187.9	-18.8

1: Incl. result of €24.9mn (€27.9mn) from shares in at equity consolidated companies

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6M 2016 Balance sheet

IFRS (€mn) / YE 2015 restated

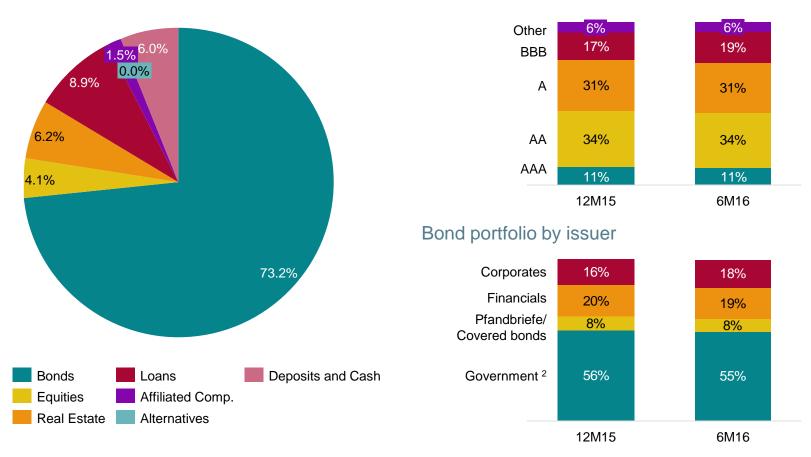
€mn	30.06.2016	31.12.2015	+/-%
Intangible assets	2,052	2,080	-1.4
Investments	31,013	30,142	2.9
Unit- and index-linked investments	8,191	8,144	0.6
Reinsurers' share in underwriting provisions	1,148	1,031	11.4
Receivables	1,492	1,392	7.2
Tax receivables and advance payments out of income tax	209	217	-3.7
Deferred tax assets	62	124	-49.8
Other assets	368	350	5.1
Cash and cash equivalents	1,239	1,101	12.5
Total assets	45,774	44,580	2.7
Shareholders' equity	4,665	4,490	3.9
thereof minorities	110	112	-1.5
Subordinated liabilities	1,271	1,280	-0.7
Underwriting provisions	29,275	28,145	4.0
Unit- and index-linked technical provisions	7,826	7,777	0.6
Non-underwriting provisions	626	663	-5.6
Liabilities	1,520	1,634	-7.0
Tax liabilites out of income tax	157	122	28.8
Deferred tax liabilities	273	295	-7.3
Other liabilities	161	173	-7.3
Total liabilities and equity	45,774	44,580	2.7

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Investment split and bond portfolio overview

Investment strategy focused on stable returns





Note: Rounding differences may occur when rounded amounts or percentages are added up 1: Based on second best rating 2: Government, government guaranteed and gov.agencies



Financial result decreased by 13.2%

Financial result incl. at-equity consolidated companies

Income	Total					
in € '000	6M 2016	6M 2015				
Current income	549,655	561,511				
Income from appreciations	8,807	13,390				
Income from the disposal of investments	65,104	112,273				
Other income	41,018	44,334				
Total Income	664,584	731,508				

Expenses	Tota	I
in € '000	6M 2016	6M 2015
Depreciation of investments	40,317	38,531
Impairment of investments	10,187	15,021
Exchange rate changes	7,495	-12,784
Losses from the disposal of investments	15,187	36,536
Interest expenses	43,092	37,716
Other expenses	98,853	98,584
Total Expenses	215,132	213,604
Total Financial Result	449,452	517,904

Remarks

- Overall financial result down by €68.5mn
- Extraordinary financial result clearly decreased according to plan
- Impact from revaluation of non-profit housing societies (compared to reported HY 2015 minus €20mn) is balanced by positive one-off in other result

Strategy Segments Appendix 6M 2016 Potential 40

6M 2016 P&L by segments (I)



IFRS (€mn) / 6M 2015 restated

		Austria		Cze	ch Republi	С	Slovakia			
€mn	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	
Gross premiums written	2,264.9	2,286.2	-0.9	791.9	835.2	-5.2	374.1	388.5	-3.7	
Net earned premiums	1,710.9	1,729.7	-1.1	573.9	638.6	-10.1	294.7	311.1	-5.2	
Financial result ¹	366.4	387.1	-5.3	44.0	56.5	-22.1	28.3	28.5	-0.5	
Other income	22.9	7.6	>100	21.3	15.7	35.8	6.5	7.1	-8.8	
Total income	2,100.2	2,124.3	-1.1	639.1	710.7	-10.1	329.5	346.6	-4.9	
Expenses for claims/benefits	-1,671.8	-1,692.8	-1.2	-370.5	-449.3	-17.5	-238.1	-253.5	-6.1	
Acquisition and administrative expenses	-340.5	-312.2	9.1	-175.8	-155.2	13.3	-51.0	-52.5	-2.7	
Other expenses	-12.6	-33.6	-62.3	-15.2	-18.1	-16.0	-14.5	-14.5	0.1	
Total expenses	-2,025.0	-2,038.6	-0.7	-561.5	-622.6	-9.8	-303.7	-320.4	-5.2	
Profit before taxes	75.2	85.7	-12.3	77.6	88.1	-11.9	25.9	26.2	-1.3	
Taxes	-16.3	-18.4	-11.1	-16.9	-19.4	-12.4	-7.5	-7.5	-0.2	
Profit of the period	58.9	67.3	-12.6	60.7	68.8	-11.8	18.4	18.7	-1.7	
Combined Ratio	99.3%	96.6%		92.8%	89.8%		96.5%	95.6%		

1: Incl. result from shares in at equity consolidated companies

6M 2016 Strategy

Potential

Segments

6M 2016 P&L by segments (II)



IFRS (€mn) / 6M 2015 restated

		Poland		ı	Romania		The Baltic			
€mn	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	
Gross premiums written	414.5	449.4	-7.8	266.7	194.2	37.3	70.2	29.4	>100	
Net earned premiums	344.7	386.2	-10.7	166.4	122.0	36.4	54.3	28.7	89.3	
Financial result ¹	17.2	25.9	-33.5	5.9	6.6	-9.4	2.0	1.7	17.2	
Other income	8.5	3.6	>100	4.0	3.7	8.0	0.2	0.6	-66.9	
Total income	370.4	415.8	-10.9	176.4	132.3	33.3	56.6	31.0	82.2	
Expenses for claims/benefits	-269.5	-265.0	1.7	-108.6	-77.9	39.4	-44.0	-22.3	97.1	
Acquisition and administrative expenses	-79.1	-117.1	-32.5	-50.2	-42.5	18.0	-17.2	-7.6	>100	
Other expenses	-8.0	-7.7	4.5	-14.0	-8.4	67.2	-1.6	-0.2	>100	
Total expenses	-356.6	-389.8	-8.5	-172.8	-128.8	34.1	-62.8	-30.1	>100	
Profit before taxes	13.9	26.0	-46.6	3.6	3.5	3.2	-6.3	0.9	n.a.	
Taxes	-2.8	-5.2	-46.4	-0.9	0.2	n.a.	-0.1	-0.1	-40.4	
Profit of the period	11.1	20.8	-46.7	2.6	3.7	-28.3	-6.3	0.8	n.a.	
Combined Ratio	99.7%	96.8%		101.0%	103.2%		131.1%	0.0%		

1: Incl. result from shares in at equity consolidated companies

6M 2016 Strategy

Potential

Segments



6M 2016 P&L by segments (III)

IFRS (€mn) / 6M 2015 restated

		Hungary			Bulgaria		Turkey/Georgia			
€mn	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	
Gross premiums written	116.8	101.2	15.4	75.0	73.3	2.4	113.0	94.9	19.1	
Net earned premiums	79.7	67.5	18.2	49.8	46.9	6.2	49.1	45.4	8.2	
Financial result ¹	4.1	4.4	-5.6	5.7	6.4	-11.8	3.4	2.1	63.6	
Other income	1.0	0.9	5.5	0.3	0.7	-47.8	1.3	4.2	-70.3	
Total income	84.8	72.8	16.6	55.8	53.9	3.4	53.8	51.7	4.0	
Expenses for claims/benefits	-61.4	-49.1	25.0	-32.1	-31.0	3.6	-37.7	-35.1	7.3	
Acquisition and administrative expenses	-16.2	-17.2	-5.4	-14.8	-14.2	4.0	-10.5	-13.3	-21.0	
Other expenses	-5.5	-5.4	3.2	-5.1	-5.7	-10.4	-1.7	-1.6	2.0	
Total expenses	-83.2	-71.6	16.1	-52.0	-50.9	2.2	-49.9	-50.1	-0.4	
Profit before taxes	1.7	1.2	45.5	3.8	3.0	24.9	3.9	1.7	>100	
Taxes	-0.1	-0.1	-30.8	-0.4	-0.3	33.3	-1.8	0.2	n.a.	
Profit of the period	1.6	1.0	53.7	3.4	2.7	24.0	2.1	1.9	11.5	
Combined Ratio	105.0%	106.5%		99.0%	101.4%		97.0%	101.5%		

1: Incl. result from shares in at equity consolidated companies

6M 2016 Strategy

Potential

Segments

6M 2016 P&L by segments (IV)



IFRS (€mn) / 6M 2015 restated

	Rem	aining CEE		Other markets			
€mn	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	
Gross premiums written	165.8	158.0	4.9	202.3	211.6	-4.4	
Net earned premiums	112.2	106.3	5.6	180.8	191.4	-5.5	
Financial result ¹	17.7	17.7	0.0	9.3	9.4	-1.0	
Other income	2.7	3.7	-27.0	13.7	2.0	>100	
Total income	132.6	127.7	3.9	203.9	202.8	0.6	
Expenses for claims/benefits	-74.1	-71.0	4.4	-171.2	-65.2	>100	
Acquisition and administrative expenses	-40.8	-39.0	4.6	-9.2	-11.3	-18.3	
Other expenses	-9.0	-7.5	19.1	-12.9	-116.2	-88.9	
Total expenses	-123.9	-117.5	5.4	-193.4	-192.7	0.4	
Profit before taxes	8.7	10.1	-13.8	10.5	10.1	3.8	
Taxes	-2.2	-2.4	-7.4	-2.4	-2.3	7.9	
Profit of the period	6.5	7.7	-15.8	8.1	7.9	2.6	
Combined Ratio	99.5%	97.1%		84.4%	83.6%		

1: Incl. result from shares in at equity consolidated companies

6M 2016 Strategy

Potential

Segments

6M 2016 P&L by segments (V)



IFRS (€mn) / 6M 2015 restated

	Cent	ral Functio	าร	Co	nsolidation		TOTAL		
€mn	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%
Gross premiums written	699.6	675.8	3.5	-626.7	-589.8	n.a.	4,928.1	4,908.0	0.4
Net earned premiums	569.6	534.0	6.7	5.4	1.2	n.a.	4,191.6	4,208.9	-0.4
Financial result ¹	-54.8	-28.4	93.0	0.0	0.0	n.a.	449.5	517.9	-13.2
Other income	21.6	0.5	>100	0.0	0.0	n.a.	103.9	50.2	>100
Total income	536.4	506.1	6.0	5.4	1.2	n.a.	4,744.9	4,776.9	-0.7
Expenses for claims/benefits	-387.7	-340.5	13.9	-0.3	0.1	n.a.	-3,467.0	-3,352.6	3.4
Acquisition and administrative expenses	-162.1	-170.9	-5.2	-5.8	-3.4	n.a.	-973.3	-956.5	1.8
Other expenses	-3.3	-6.8	-51.3	0.2	1.9	n.a.	-103.4	-223.7	-53.8
Total expenses	-553.1	-518.2	6.7	-5.8	-1.5	n.a.	-4,543.7	-4,532.8	0.2
Profit before taxes	-16.7	-12.1	38.4	-0.4	-0.3	n.a.	201.3	244.1	-17.5
Taxes	5.2	1.8	>100	0.0	0.0	n.a.	-46.3	-53.4	-13.3
Profit of the period	-11.5	-10.3	11.8	-0.4	-0.3	n.a.	155.0	190.7	-18.7
Combined Ratio							97.9%	95.9%	

1: Incl. result from shares in at equity consolidated companies

6M 2016 Strategy

Potential

Segments

6M 2016 Financial result by segments excluding at equity consolidated companies (I)

37,754

91,070

345,465

36,780

88,342

374,848



IFRS (€ '000) / 6M 2015 restated

Other expenses

Total Expenses

Total Financial Result (excl. at-equity)

Income	Aus	stria	Czech F	Republic	Slov	/akia	Pola	ınd
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Current income	403,560	404,439	52,873	56,571	22,037	22,711	15,497	19,672
Income from appreciations	2,881	2,075	1,375	6,335	786	480	1,215	1,841
of which reduction in impairment	0	0	0	0	0	0	0	0
Income from the disposal of investments	30,094	56,676	11,880	18,640	7,358	6,654	5,145	12,074
Total Income	436,535	463,190	66,128	81,546	30,181	29,845	21,857	33,587
Expenses	Aus	stria	Czech Republic		Slov	/akia	Poland	
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Depreciation of investments	32,891	27,511	4,082	3,857	1,135	764	2,373	2,371
Thereof impairment of investments	9,011	5,152	0	127	0	0	0	0
				- 0-0		4.4.4	1 202	673
Exchange rate changes	160	-797	1,537	-7,970	9	-144	-1,282	073
Exchange rate changes Losses from the disposal of investments	160 1,178	-797 6,607	1,537 11,308	23,041	48	33	301	341
			,				,	

6M 2016 Strategy Potential Segments Appendix 46

5,019

23,510

42,618

5.811

26,654

54,892

476

1,862

28,319

422

1,372

28,473

1,718

4,646

17,211

2.101

7,711

25,876

6M 2016 Financial result by segments excluding at equity consolidated companies (II)



IFRS (€ '000) / 6M 2015 restated

Income	Romania		The	Baltic	Hun	gary	Bulgaria	
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Current income	6,971	6,346	2,489	1,686	4,445	4,471	10,956	10,761
Income from appreciations	185	174	388	419	0	0	500	641
of which reduction in impairment	60	0	0	0	0	0	0	0
Income from the disposal of investments	1,768	3,126	183	84	467	3,228	1,170	1,700
Total Income	8,924	9,646	3,060	2,189	4,912	7,699	12,626	13,102
Expenses	Rom	nania	The	Baltic	Hur	ngary	Bula	aria

Expenses	Rom	ania	The I	The Baltic		gary	Bulgaria	
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Depreciation of investments	893	711	638	258	0	0	942	1,363
Thereof impairment of investments	313	63	0	0	0	0	268	41
Exchange rate changes	-118	-102	0	-4	-61	-86	127	-205
Losses from the disposal of investments	67	24	97	2	37	2,344	577	629
Interest expenses	1,208	1,331	119	55	361	649	119	68
Other expenses	926	1,117	173	144	433	405	5,198	4,826
Total Expenses	2,976	3,081	1,027	455	770	3,312	6,963	6,681
Total Financial Result (excl. at-equity)	5,948	6,565	2,033	1,734	4,142	4,387	5,663	6,421

6M 2016 Financial result by segments excluding at equity consolidated companies (III)



IFRS (€ '000) / 6M 2015 restated

Income	Turkey/	Georgia	Remaining CEE		Other markets	
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Current income	4,159	3,652	19,042	18,739	10,469	10,130
Income from appreciations	1,375	1,058	101	259	0	108
of which reduction in impairment	0	0	8	1	0	0
Income from the disposal of investments	213	115	2,622	3,310	36	31
Total Income	5,747	4,825	21,765	22,308	10,505	10,269

Expenses	Turkey/	Georgia	Remaining CEE		Other markets	
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Depreciation of investments	965	1,302	926	1,460	652	216
Thereof impairment of investments	0	0	328	806	267	132
Exchange rate changes	78	-405	991	881	0	0
Losses from the disposal of investments	239	119	65	37	0	30
Interest expenses	449	456	987	1,194	170	219
Other expenses	569	1,246	1,066	1,002	345	375
Total Expenses	2,300	2,718	4,035	4,574	1,167	840
Total Financial Result (excl. at-equity)	3,447	2,107	17,730	17,734	9,338	9,429

6M 2016 Financial result by segments excluding at equity consolidated companies (IV)



IFRS (€ '000) / 6M 2015 restated

Income	Central F	Central Functions Consolid			n Total	
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015
Current income	44,880	50,140	-28,820	-31,376	568,558	577,942
Income from appreciations	0	0	0	0	8,806	13,390
of which reduction in impairment	0	0	0	0	68	1
Income from the disposal of investments	1,416	6,635	0	0	62,352	112,273
Total Income	46,296	56,775	-28,820	-31,376	639,716	703,605

Expenses	Central F	unctions	Consol	idation	Total		
in € '000	6M 2016	6M 2015	6M 2016	6M 2015	6M 2016	6M 2015	
Depreciation of investments	5,007	13,739	0	0	50,504	53,552	
Thereof impairment of investments	0	8,700	0	0	10,187	15,021	
Exchange rate changes	6,054	-4,625	0	0	7,495	-12,784	
Losses from the disposal of investments	1,270	3,329	0	0	15,187	36,536	
Interest expenses	46,112	42,461	-28,814	-31,395	43,092	37,716	
Other expenses	45,176	44,355	0	0	98,853	98,584	
Total Expenses	103,619	99,259	-28,814	-31,395	215,131	213,604	
Total Financial Result (excl. at-equity)	-57,323	-42,484	-6	19	424,585	490,001	

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VIENNA INSURANCE GROUP

6M 2016 Premiums by business lines and country (I)

IFRS (€mn)

	GWP MTPL				GWP Casco		GWP Other property		
	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%
Austria	184.7	188.9	-2.2%	151.5	148.1	2.3%	792.7	785.4	0.9%
Czech Republic	136.5	131.9	3.5%	106.6	95.1	12.1%	228.0	206.6	10.3%
Slovakia	71.5	68.9	3.8%	50.9	45.2	12.6%	63.8	61.9	3.0%
Poland	70.8	78.1	-9.3%	64.3	64.1	0.3%	87.4	98.3	-11.1%
Romania	132.5	71.3	85.9%	52.7	44.7	18.0%	48.7	44.0	10.7%
The Baltic	16.2	0.0	n.a.	7.1	0.0	n.a.	7.4	0.0	n.a.
Hungary	8.0	6.5	23.4%	8.2	8.2	0.9%	33.2	31.7	4.8%
Bulgaria	8.8	13.4	-34.6%	20.0	17.2	16.5%	24.4	22.0	11.2%
Turkey/Georgia	27.7	16.2	71.1%	15.5	18.7	-17.3%	57.7	48.0	20.1%
Georgia	0.4	0.4	9.9%	4.2	2.9	45.5%	8.8	7.0	25.1%
Turkey	27.4	15.9	72.5%	11.2	15.8	-28.9%	48.8	41.0	19.2%
Remaining CEE	40.2	40.4	-0.7%	19.5	19.6	-0.5%	50.8	46.0	10.6%
Albania	11.2	11.5	-2.8%	0.7	0.7	2.4%	3.5	4.3	-19.6%
Bosnia & Herzegovina	2.3	2.5	-8.1%	0.6	0.7	-15.1%	2.9	3.0	-3.4%
Croatia	8.8	9.0	-2.1%	2.5	1.9	30.8%	8.8	6.9	27.2%
Macedonia	4.8	4.2	16.1%	1.4	1.3	3.7%	9.0	9.2	-2.0%
Moldova	1.8	2.0	-6.9%	1.0	1.1	-7.9%	1.2	0.5	137.4%
Serbia	2.3	2.1	8.8%	4.2	3.9	6.3%	22.3	19.2	16.0%
Ukraine	9.0	9.3	-3.3%	9.2	10.0	-8.2%	3.1	2.8	10.7%
Other markets	0.0	0.0	n.a.	0.0	0.0	n.a.	54.8	50.8	7.9%
Germany	0.0	0.0	n.a.	0.0	0.0	n.a.	54.8	50.8	7.9%
Liechtenstein	0.0	0.0	n.a.	0.0	0.0	n.a.	0.0	0.0	n.a.

6M 2016

Strategy

Potential

Segments

6M 2016 Premiums by business lines and country (II)



IFRS (€mn)

	GWP Life regular			GV	VP Life sing	le	(GWP Health	ealth		
	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%		
Austria	650.7	651.9	-0.2%	288.3	321.8	-10.4%	196.9	190.2	3.6%		
Czech Republic	263.0	247.1	6.4%	51.1	147.6	-65.4%	6.7	6.7	0.2%		
Slovakia	80.2	79.2	1.2%	103.9	129.9	-20.0%	3.7	3.3	13.4%		
Poland	101.4	109.3	-7.2%	87.0	95.6	-9.0%	3.6	4.1	-11.3%		
Romania	21.6	21.7	-0.1%	9.7	10.9	-11.0%	1.4	1.7	-17.9%		
The Baltic	20.7	17.8	16.1%	9.4	6.9	35.2%	9.5	4.7	101.9%		
Hungary	39.0	37.9	3.1%	25.7	15.1	70.8%	2.6	2.0	29.7%		
Bulgaria	16.9	15.5	9.5%	4.9	5.2	-7.0%	0.0	0.0	n.a.		
Turkey/Georgia	0.0	0.0	n.a.	0.0	0.0	n.a.	12.2	12.0	1.4%		
Georgia	0.0	0.0	n.a.	0.0	0.0	n.a.	10.0	9.9	1.1%		
Turkey	0.0	0.0	n.a.	0.0	0.0	n.a.	2.2	2.1	2.9%		
Remaining CEE	29.8	30.8	-3.1%	21.2	17.1	23.9%	4.3	4.2	4.1%		
Albania	0.0	0.0	n.a.	0.0	0.0	n.a.	1.4	1.5	-5.9%		
Bosnia & Herzegovina	0.6	0.4	32.3%	0.2	0.1	287.1%	0.0	0.0	n.a.		
Croatia	16.2	16.8	-3.6%	16.7	15.3	9.1%	0.0	0.0	n.a.		
Macedonia	0.0	0.0	n.a.	0.0	0.0	n.a.	0.1	0.0	556.1%		
Moldova	0.0	0.0	n.a.	0.0	0.0	n.a.	0.2	0.2	-14.9%		
Serbia	12.1	12.7	-4.2%	3.4	1.6	111.1%	0.8	0.6	19.3%		
Ukraine	0.9	0.9	5.5%	0.9	0.1	540.2%	1.9	1.8	3.0%		
Other markets	36.6	35.7	2.4%	110.9	125.1	-11.4%	0.0	0.0	n.a.		
Germany	31.8	30.4	4.7%	6.8	6.3	8.2%	0.0	0.0	n.a.		
Liechtenstein	4.8	5.3	-10.2%	104.1	118.8	-12.4%	0.0	0.0	n.a.		

6M 2016

Strategy

Potential

Segments

6M 2016 Country overview GWP / PBT / CoR



IFRS (€mn)

	GWP Total			Pro	fit before ta	xes	Com	bined Ratio net		
	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-%	6M 2016	6M 2015	+/-pp	
Austria	2,264.9	2,286.2	-0.9%	75.2	85.7	-12.3%	99.3%	96.6%	2.7	
Czech Republic	791.9	835.2	-5.2%	77.6	88.1	-11.9%	92.8%	89.8%	3.0	
Slovakia	374.1	388.5	-3.7%	25.9	26.2	-1.3%	96.5%	95.6%	0.9	
Poland	414.5	449.4	-7.8%	13.9	26.0	-46.6%	99.7%	96.8%	2.9	
Romania	266.7	194.2	37.3%	3.6	3.5	3.2%	101.0%	103.2%	-2.2	
The Baltic	70.2	29.4	138.4%	-6.3	0.9	-801.7%	131.1%	0.0%	131.1	
Hungary	116.8	101.2	15.4%	1.7	1.2	45.5%	105.0%	106.5%	-1.5	
Bulgaria	75.0	73.3	2.4%	3.8	3.0	24.9%	99.0%	101.4%	-2.3	
Turkey/Georgia	113.0	94.9	19.1%	3.9	1.7	138.0%	97.0%	101.5%	-4.5	
Georgia	23.4	20.2	16.0%	1.4	1.6	-10.4%	72.7%	54.3%	18.4	
Turkey	89.6	74.8	19.9%	2.5	0.0	5280.8%	102.2%	110.5%	-8.3	
Remaining CEE	165.8	158.0	4.9%	8.7	10.1	-13.8%	99.5%	97.1%	2.4	
Albania	16.7	18.0	-6.9%	0.2	0.6	-63.7%	100.2%	94.1%	6.1	
Bosnia & Herzegovina	6.6	6.6	-0.6%	0.0	0.2	-78.6%	103.7%	104.3%	-0.6	
Croatia	53.0	49.9	6.2%	4.3	4.2	1.5%	97.9%	93.6%	4.3	
Macedonia	15.3	14.7	4.0%	1.3	1.7	-24.0%	86.4%	85.1%	1.2	
Moldova	4.2	3.8	12.5%	0.1	0.1	-38.8%	121.2%	117.7%	3.5	
Serbia	45.0	40.1	12.1%	1.2	1.1	9.0%	103.7%	109.9%	-6.2	
Ukraine	25.0	24.9	0.1%	1.6	3.0	-47.0%	99.8%	95.4%	4.3	
Other markets	202.3	211.6	-4.4%	10.5	10.1	3.8%	84.4%	83.6%	0.8	
Germany	93.4	87.5	6.8%	10.4	10.1	3.2%	84.4%	83.6%	0.8	
Liechtenstein	108.9	124.1	-12.3%	0.1	0.0	169.5%	-	_	-	

6M 2016

Strategy

Potential

Segments

6M 2016 development for P&C business according to VAG (Austrian Insurance Supervision Act)



IFRS (€ '000) / 6M 2015 restated

	6M 2016	6M 2015	+/-%
Overall result for direct business			
Gross direct premiums written	2,662.65	2,495.00	6.7
Gross direct	170.75	327.68	-47.9
Underwriting result	160.58	251.18	-36.1
Financial result	10.18	76.50	-86.7
Direct reinsurance cessions	-83.85	-127.89	-34.4
Subtotal	86.90	199.79	-56.5
Overall result for indirect business			
Gross indirect premiums written	73.20	78.66	-6.9
Gross indirect	-17.09	26.30	n.a.
Indirect reinsurance cessions	-16.25	-71.15	-77.2
Subtotal	-33.34	-44.85	-25.7
Overall result for direct and indirect retention	53.56	154.93	-65.4
Other non-underwriting income and expenses	18.62	-15.72	n.a.
Expenses for profit-related premium refunds	0.00	0.00	n.a.
Profit before taxes	72.18	139.22	-48.2
Taxes	-22.61	-30.87	-26.8
Net profit (Profit for the period)	49.57	108.35	-54.2

Note: Gross direct total of € 325mn (€ 481mn) includes commissions of € 579mn (€ 584mn) for direct insurance business.

6M 2016 development for life business according to VAG (Austrian Insurance Supervision Act)



IFRS (€ '000) / 6M 2015 restated

	6M 2016	6M 2015	+/-%
Overall result for direct business			
Gross direct premiums written	1,977.44	2,127.28	-7.0
Gross direct	136.91	129.90	5.4
Underwriting result	0.00	0.00	n.a.
Financial result	0.00	0.00	n.a.
Direct reinsurance cessions	-6.99	-5.81	20.3
Subtotal	129.92	124.10	4.7
Overall result for indirect business			
Gross indirect premiums written	7.91	7.09	11.6
Gross indirect	0.58	1.38	-58.0
Indirect reinsurance cessions	0.06	-0.25	n.a.
Subtotal	0.64	1.12	-43.4
Overall result for direct and indirect retention	130.56	125.22	4.3
Other non-underwriting income and expenses	7.63	-11.43	n.a.
Expenses for profit-related premium refunds	-27.89	-31.70	-12.0
Profit before taxes	110.30	82.09	34.4
Taxes	-20.73	-19.25	7.7
Net profit (Profit for the period)	89.57	62.84	42.5

6M 2016

Strategy

Potential

Segments

6M 2016 development for health business according to VAG (Austrian Insurance Supervision Act)



IFRS (€ '000) / 6M 2015 restated

	6M 2016	6M 2015	+/-%
Overall result for direct business			
Gross direct premiums written	206.85	199.95	3.5
Gross direct	17.19	24.74	-30.5
Underwriting result	0.00	0.00	n.a.
Financial result	0.00	0.00	n.a.
Direct reinsurance cessions	-0.05	0.04	n.a.
Subtotal	17.14	24.78	-30.8
Overall result for indirect business			
Gross indirect premiums written	0.05	0.08	-35.9
Gross indirect	0.04	0.07	-38.8
Indirect reinsurance cessions	0.00	0.00	n.a.
Subtotal	0.04	0.07	-38.8
Overall result for direct and indirect retention	17.18	24.85	-30.8
Other non-underwriting income and expenses	1.63	-2.05	n.a.
Expenses for profit-related premium refunds	0.00	0.00	n.a.
Profit before taxes	18.81	22.79	-17.5
Taxes	-2.97	-3.27	-9.0
Net profit (Profit for the period)	15.84	19.53	-18.9

6M 2016

Strategy

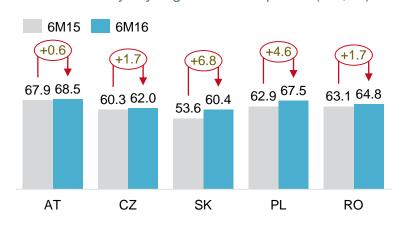
Potential

Segments

6M 2016 P&C Claims and cost ratio details



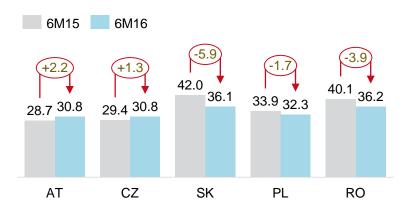
Claims ratio 6M y-o-y regional development (net, %)



Remarks for claims incurred

- Slovakia: claims ratio development distorted by nonrecurring positive impacts last year
- Poland: increase because of motor as well as some bigger claims in property
- Romania: claims ratio increased in line with business development

Cost ratio 6M y-o-y regional development (net, %)



Remarks for acquisition and admin. expenses

- Austria: cost ratio increased by 2.2%p based on changed cost pooling
- Slovakia: HY 2015 impacted by higher commissions
- Poland: cost ratio down 3.0%p due to lower commission rate and administration costs
- Romania: cost ratio decrease of 3.9%p supported by increased net earned premiums

6M 2016

Strategy

Potential

Segments

6M 2016 – Exchange rates



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6M 2015

Country	Currency	Balance Sheet EUR	P & L EUR	Balance Sheet EUR	P & L EUR
Albania	EUR/ALL	137.3300	138.2728	140.2900	140.2398
Belarus	EUR/BYR	22,210.0000	22,557.6264	16,974.0000	16,408.1492
Bosnia	EUR/BAM	1.9558	1.9558	1.9558	1.9558
Bulgaria	EUR/BGN	1.9558	1.9558	1.9558	1.9558
Croatia	EUR/HRK	7.5281	7.5594	7.5948	7.6277
Czech Republic	EUR/CZK	27.1310	27.0396	27.2530	27.5021
Georgia	EUR/GEL	2.5976	2.5920	2.4992	2.3650
Hungary	EUR/HUF	317.0600	312.7135	314.9300	307.5057
Latvia	EUR/LVL	-	-	1.0000	1.0000
Liechtenstein	EUR/CHF	1.0867	1.0960	1.0413	1.0567
Lithuania	EUR/LTL	1.0000	1.0000	1.0000	1.0000
Macedonia	EUR/MKD	61.6949	61.6830	61.6958	61.5004
Moldova	EUR/MDL	22.0325	22.2362	20.8008	20.1914
Poland	EUR/PLN	4.4362	4.3688	4.1911	4.1409
Romania	EUR/RON	4.5234	4.4956	4.4725	4.4479
Serbia	EUR/RSD	123.3115	122.9159	120.6042	121.1766
Turkey	EUR/TRY	3.2060	3.2593	2.9953	2.8626
Ukraine	EUR/UAH	27.5635	28.4989	23.5414	23.7448

6M 2016

Strategy

Potential

Segments

S&P rating confirmed in July 2016: A+/stable/--



VIG remains the best rated company in the ATX

Anchor:

Business Risk Profile: Strong

a+

- "Strong competitive position, based on leading market positions in Austria and CEE"
- "Sound diversification by business line and a well-established multichannel distribution strategy"

Financial Risk Profile: Very Strong

- "Extremely strong capital adequacy, above the required at the 'AAA' level in 2015"
- "Conservative investment portfolio" and "comprehensive reinsurance coverage"

Modifiers:

ERM and Management: 0

0

- "Enterprise risk management is adequate with strong risk controls"
- "Management and governance are strong" reflecting the "clear and credible strategic planning and its conservative financial management "

Rating: A+/Stable

Outlook: Stable

"VIG will sustain its very strong competitive position in Austria and its leading market position in CEE"



VIG management committed to maintaining strong capitalisation which supports S&P rating of A+

Source: S&P Rating Report July 2016

6M 2016 Strategy

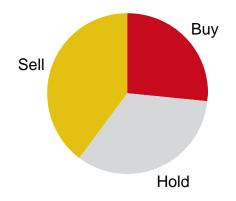
Potential

Segments

VIG share (I)



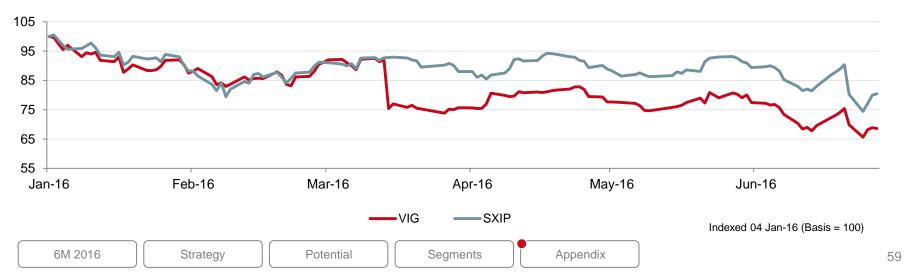
Current analyst recommendation split



Share price development 6M 2016

High	EUR	24.790
Low	EUR	16.275
Price as of 30 June	EUR	17.005
Market cap.	EUR	2.2 bn
Development YTD	%	-32.76

VIG compared to ATX and Stoxx Europe 600 Ins.



VIG share (II)



General information

Number of common shares: 128mn

ISIN: AT0000908504

Listings:

- Vienna since 17 Oct. 1994
- Prague since 5 Feb. 2008

Ticker:

- Vienna Stock Exchange: VIG
- Bloomberg: VIG AV / VIG CP
- Reuters: VIGR.VI / VIGR.PR

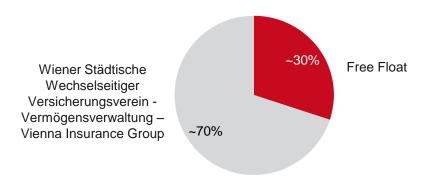
Rating:

Standard & Poor's: A+, stable outlook

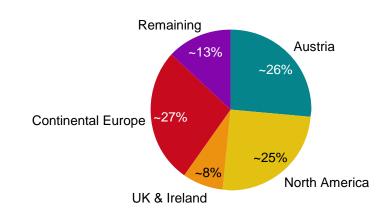
Major Indices:

ATX, ATX Prime, PX

Shareholder structure



Free float split by region¹



1) Split of identified shares as of June 2016



Contact details

Investor Relations



Financial calendar 2016

Date	Event
26 Jan. 2016	Publication: Preliminary unconsolidated premiums 2015
07 Apr. 2016	Results and Embedded Value 2015
13 May 2016	Annual General Meeting
18 May 2016	Ex-dividend-day
19 May 2016	Record date
20 May 2016	Dividend payment day
24 May 2016	Results for the first quarter 2016
23 Aug. 2016	Results for the first half-year 2016
22 Nov. 2016	Results for the first three quarters 2016



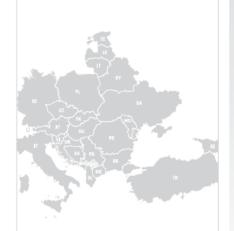
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